



November 2010

Local Market Updates

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Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	November 2009	November 2010	Change	November 2009	November 2010	Change	November 2009	November 2010	Change	November 2009	November 2010	Change	November 2009	November 2010	Change	November 2009	November 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	10	12	20.0%	2	6	200.0%	\$677,500	\$860,000	26.9%	97.0%	90.7%	-6.5%	33	8	-75.8%	34	43
Ala Moana - Kakaako (1-2-3)	0	0	NA	1	0	-100.0%	\$420,000	\$0	-100.0%	77.9%	0.0%	-100.0%	235	0	-100.0%	3	1
Downtown - Nuuanu (1-1-8 to 1-2-2)	6	12	100.0%	6	8	33.3%	\$700,000	\$747,211	6.7%	93.0%	96.6%	3.9%	33	12	-64.6%	49	41
Ewa Plain (1-9-1)	39	45	15.4%	41	40	-2.4%	\$456,000	\$435,000	-4.6%	96.8%	98.0%	1.2%	58	47	-19.8%	202	146
Hawaii Kai (1-3-9)	11	23	109.1%	12	11	-8.3%	\$848,500	\$1,222,500	44.1%	95.8%	94.8%	-1.0%	33	31	-4.6%	73	82
Kailua - Waimanalo (1-4-1 to 1-4-3)	32	37	15.6%	21	24	14.3%	\$769,000	\$755,000	-1.8%	95.5%	96.4%	0.9%	17	49	185.3%	130	108
Kalihi - Palama (1-1-2 to 1-1-7)	17	8	-52.9%	13	7	-46.2%	\$480,000	\$523,576	9.1%	85.5%	94.5%	10.5%	85	53	-37.6%	68	52
Kaneohe (1-4-4 to 1-4-7)	22	34	54.5%	20	17	-15.0%	\$638,500	\$763,000	19.5%	92.9%	95.5%	2.8%	71	26	-63.4%	138	97
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	19	24	26.3%	20	18	-10.0%	\$710,000	\$745,000	4.9%	92.1%	94.2%	2.2%	34	39	13.2%	87	91
Makaha - Nanakuli (1-8-1 to 1-8-9)	28	34	21.4%	14	24	71.4%	\$287,000	\$285,000	-0.7%	95.5%	90.5%	-5.2%	43	66	52.3%	137	149
Makakilo (1-9-2 to 1-9-3)	9	10	11.1%	7	5	-28.6%	\$466,750	\$488,000	4.6%	96.7%	99.3%	2.7%	35	57	62.9%	50	48
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	4	12	200.0%	3	12	300.0%	\$755,000	\$907,000	20.1%	94.2%	90.5%	-4.0%	53	85	59.4%	43	56
Milliani (1-9-5)	15	16	6.7%	18	13	-27.8%	\$612,500	\$603,000	-1.6%	95.9%	101.6%	6.0%	35	60	71.4%	42	46
Moanalua - Salt Lake (1-1-1)	9	10	11.1%	4	1	-75.0%	\$700,500	\$740,000	5.6%	96.4%	105.8%	9.8%	10	10	0.0%	23	21
North Shore (1-5-6 to 1-6-9)	16	16	0.0%	10	4	-60.0%	\$804,225	\$430,000	-46.5%	89.1%	87.4%	-2.0%	105	76	-27.8%	97	95
Pearl City - Aiea (1-9-6 to 1-9-9)	22	20	-9.1%	15	13	-13.3%	\$555,000	\$552,000	-0.5%	93.7%	98.5%	5.1%	16	38	137.5%	70	83
Wahiawa (1-7-1 to 1-7-7)	8	8	0.0%	7	4	-42.9%	\$420,000	\$410,000	-2.4%	90.6%	99.5%	9.8%	20	18	-10.0%	33	34
Waiialae-Kahala (1-3-5)	9	18	100.0%	11	8	-27.3%	\$1,368,000	\$1,351,250	-1.2%	87.5%	99.2%	13.3%	82	15	-81.7%	58	58
Waikiki (1-2-6)	0	1	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	0	1
Waipahu (1-9-4)	31	24	-22.6%	30	27	-10.0%	\$540,000	\$510,000	-5.6%	95.4%	98.0%	2.6%	38	18	-52.6%	107	77
Windward Coast (1-4-8 to 1-5-5)	6	10	66.7%	2	1	-50.0%	\$629,500	\$569,000	-9.6%	95.2%	95.0%	-0.2%	24	164	583.3%	56	60

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	92	122	32.6%	46	59	28.3%	\$900,000	\$1,050,000	16.7%	86.9%	95.4%	9.8%	78	16	-79.5%
Ala Moana - Kakaako (1-2-3)	8	3	-62.5%	3	2	-33.3%	\$622,500	\$515,000	-17.3%	82.5%	96.4%	16.9%	145	47	-67.6%
Downtown - Nuuanu (1-1-8 to 1-2-2)	121	118	-2.5%	51	58	13.7%	\$700,000	\$748,422	6.9%	91.9%	92.5%	0.7%	32	40	23.4%
Ewa Plain (1-9-1)	690	706	2.3%	400	463	15.8%	\$442,000	\$435,000	-1.6%	95.3%	97.9%	2.7%	53	35	-33.3%
Hawaii Kai (1-3-9)	279	310	11.1%	166	176	6.0%	\$799,000	\$838,000	4.9%	92.4%	95.7%	3.6%	54	26	-51.4%
Kailua - Waimanalo (1-4-1 to 1-4-3)	374	400	7.0%	188	226	20.2%	\$745,000	\$765,375	2.7%	92.1%	95.3%	3.5%	53	35	-34.0%
Kalihi - Palama (1-1-2 to 1-1-7)	179	201	12.3%	86	99	15.1%	\$559,500	\$540,000	-3.5%	91.7%	94.1%	2.6%	55	35	-35.8%
Kaneohe (1-4-4 to 1-4-7)	411	398	-3.2%	198	264	33.3%	\$642,000	\$650,000	1.2%	92.9%	95.1%	2.3%	53	26	-50.5%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	298	286	-4.0%	153	167	9.2%	\$735,000	\$780,000	6.1%	91.0%	96.0%	5.5%	56	19	-66.1%
Makaha - Nanakuli (1-8-1 to 1-8-9)	318	381	19.8%	138	180	30.4%	\$290,000	\$297,900	2.7%	92.4%	93.3%	1.0%	71	47	-33.8%
Makakilo (1-9-2 to 1-9-3)	180	156	-13.3%	106	80	-24.5%	\$490,000	\$519,500	6.0%	93.9%	95.9%	2.2%	41	47	14.6%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	157	178	13.4%	74	81	9.5%	\$755,000	\$870,000	15.2%	92.1%	93.7%	1.8%	38	30	-21.1%
Milliani (1-9-5)	222	234	5.4%	148	156	5.4%	\$595,000	\$605,000	1.7%	95.1%	97.2%	2.1%	44	29	-33.3%
Moanalua - Salt Lake (1-1-1)	62	66	6.5%	29	36	24.1%	\$690,000	\$670,000	-2.9%	92.9%	97.5%	4.9%	39	31	-21.8%
North Shore (1-5-6 to 1-6-9)	193	203	5.2%	53	71	34.0%	\$695,000	\$650,000	-6.5%	88.1%	89.4%	1.5%	97	85	-12.4%
Pearl City - Aiea (1-9-6 to 1-9-9)	249	282	13.3%	163	152	-6.7%	\$560,000	\$593,750	6.0%	93.5%	96.5%	3.1%	44	28	-36.4%
Wahiawa (1-7-1 to 1-7-7)	95	126	32.6%	41	58	41.5%	\$391,000	\$390,000	-0.3%	92.6%	93.9%	1.5%	59	32	-45.8%
Waiialae-Kahala (1-3-5)	174	197	13.2%	88	102	15.9%	\$1,242,500	\$1,340,000	7.8%	89.4%	94.3%	5.5%	49	28	-42.9%
Waikiki (1-2-6)	1	5	400.0%	0	1	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	1	NA
Waipahu (1-9-4)	354	384	8.5%	235	246	4.7%	\$509,000	\$520,000	2.2%	94.9%	96.0%	1.1%	38	31	-18.4%
Windward Coast (1-4-8 to 1-5-5)	118	134	13.6%	27	35	29.6%	\$495,000	\$510,000	3.0%	85.4%	94.3%	10.4%	85	63	-25.9%

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	November 2009	November 2010	Change	November 2009	November 2010	Change	November 2009	November 2010	Change	November 2009	November 2010	Change	November 2009	November 2010	Change	November 2009	November 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	0	0	NA	1	1	0.0%	\$503,000	\$546,000	8.5%	96.7%	99.5%	2.8%	98	9	-90.8%	0	1
Ala Moana - Kakaako (1-2-3)	39	45	15.4%	38	27	-28.9%	\$406,000	\$314,000	-22.7%	93.5%	96.5%	3.3%	31	57	86.9%	196	173
Downtown - Nuuanu (1-1-8 to 1-2-2)	34	29	-14.7%	27	20	-25.9%	\$363,000	\$521,250	43.6%	95.6%	96.4%	0.9%	28	35	23.2%	127	165
Ewa Plain (1-9-1)	29	30	3.4%	30	19	-36.7%	\$276,250	\$315,000	14.0%	95.1%	99.2%	4.4%	56	29	-47.7%	131	90
Hawaii Kai (1-3-9)	18	22	22.2%	19	17	-10.5%	\$520,000	\$539,000	3.7%	93.2%	97.8%	4.9%	32	16	-50.0%	44	58
Kailua - Waimanalo (1-4-1 to 1-4-3)	11	10	-9.1%	4	4	0.0%	\$505,000	\$536,000	6.1%	95.3%	92.6%	-2.9%	102	91	-10.8%	22	28
Kalihi - Palama (1-1-2 to 1-1-7)	3	6	100.0%	13	5	-61.5%	\$399,000	\$215,000	-46.1%	94.6%	93.2%	-1.5%	48	23	-52.1%	29	34
Kaneohe (1-4-4 to 1-4-7)	6	25	316.7%	9	14	55.6%	\$385,000	\$355,000	-7.8%	92.7%	97.3%	5.0%	67	24	-64.9%	44	69
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	14	15	7.1%	6		-100.0%	\$432,500	\$700,000	61.8%	96.7%	91.3%	-5.5%	44	82	88.5%	73	57
Makaha - Nanakuli (1-8-1 to 1-8-9)	15	15	0.0%	8	6	-25.0%	\$98,750	\$78,500	-20.5%	88.9%	94.8%	6.6%	107	23	-78.9%	89	88
Makakilo (1-9-2 to 1-9-3)	13	3	-76.9%	10	5	-50.0%	\$244,500	\$225,000	-8.0%	95.2%	100.6%	5.7%	43	19	-55.3%	51	41
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	69	48	-30.4%	67	47	-29.9%	\$298,750	\$295,000	-1.3%	95.3%	93.7%	-1.7%	15	63	320.0%	230	223
Milliani (1-9-5)	18	25	38.9%	24	15	-37.5%	\$271,500	\$290,000	6.8%	96.9%	96.0%	-0.9%	46	54	17.4%	67	86
Moanalua - Salt Lake (1-1-1)	21	16	-23.8%	18	19	5.6%	\$268,500	\$320,000	19.2%	97.2%	93.6%	-3.7%	10	48	405.3%	66	50
North Shore (1-5-6 to 1-6-9)	8	6	-25.0%	3	2	-33.3%	\$658,500	\$658,500	161.8%	90.4%	75.2%	-16.8%	58	247	325.9%	51	32
Pearl City - Aiea (1-9-6 to 1-9-9)	30	35	16.7%	34	17	-50.0%	\$252,500	\$328,000	29.9%	97.5%	95.9%	-1.6%	11	24	118.2%	90	116
Wahiawa (1-7-1 to 1-7-7)	4	0	-100.0%	3	1	-66.7%	\$147,000	\$113,000	-23.1%	101.5%	94.2%	-7.2%	9	15	66.7%	16	12
Waiialae-Kahala (1-3-5)	6	4	-33.3%	3	2	-33.3%	\$459,000	\$282,500	-38.5%	96.2%	98.0%	1.9%	15	28	83.3%	18	16
Waikiki (1-2-6)	108	97	-10.2%	60	56	-6.7%	\$275,000	\$320,000	16.4%	90.8%	93.2%	2.7%	54	56	4.7%	631	543
Waipahu (1-9-4)	18	35	94.4%	23	17	-26.1%	\$275,000	\$285,000	3.6%	95.6%	96.3%	0.8%	21	37	76.2%	85	116
Windward Coast (1-4-8 to 1-5-5)	3	1	-66.7%	1	1	0.0%	\$245,000	\$212,000	-13.5%	81.9%	101.0%	23.3%	8	19	137.5%	19	16

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	2	5	150.0%	1	4	300.0%	\$503,000	\$520,000	3.4%	96.7%	98.6%	1.9%	98	6	-93.9%
Ala Moana - Kakaako (1-2-3)	608	552	-9.2%	310	327	5.5%	\$400,000	\$348,950	-12.8%	90.5%	95.2%	5.2%	62	42	-32.3%
Downtown - Nuuanu (1-1-8 to 1-2-2)	478	526	10.0%	226	265	17.3%	\$360,000	\$410,000	13.9%	93.8%	95.6%	2.0%	51	30	-41.2%
Ewa Plain (1-9-1)	387	410	5.9%	198	279	40.9%	\$267,250	\$300,000	12.3%	94.2%	98.1%	4.2%	65	29	-55.0%
Hawaii Kai (1-3-9)	243	282	16.0%	165	190	15.2%	\$495,000	\$525,000	6.1%	93.9%	97.3%	3.6%	66	18	-72.7%
Kailua - Waimanalo (1-4-1 to 1-4-3)	93	115	23.7%	60	78	30.0%	\$375,000	\$377,500	0.7%	92.4%	96.3%	4.3%	63	27	-56.8%
Kalihi - Palama (1-1-2 to 1-1-7)	112	139	24.1%	77	85	10.4%	\$303,000	\$322,500	6.4%	91.9%	95.4%	3.8%	50	31	-38.0%
Kaneohe (1-4-4 to 1-4-7)	210	238	13.3%	122	134	9.8%	\$377,500	\$372,000	-1.5%	94.5%	96.6%	2.3%	49	32	-35.7%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	173	178	2.9%	48	83	72.9%	\$386,000	\$465,000	20.5%	87.8%	94.0%	7.1%	80	23	-71.3%
Makaha - Nanakuli (1-8-1 to 1-8-9)	205	198	-3.4%	72	88	22.2%	\$119,725	\$90,000	-24.8%	84.5%	87.3%	3.4%	88	55	-37.1%
Makakilo (1-9-2 to 1-9-3)	133	117	-12.0%	74	68	-8.1%	\$240,000	\$244,000	1.7%	94.5%	95.3%	0.9%	48	54	12.6%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	784	790	0.8%	416	462	11.1%	\$300,000	\$307,500	2.5%	93.4%	95.3%	2.0%	42	27	-36.9%
Milliani (1-9-5)	292	311	6.5%	208	167	-19.7%	\$294,000	\$285,000	-3.1%	94.5%	96.5%	2.1%	44	28	-35.6%
Moanalua - Salt Lake (1-1-1)	224	229	2.2%	150	172	14.7%	\$299,000	\$278,000	-7.0%	95.1%	95.3%	0.2%	35	28	-18.8%
North Shore (1-5-6 to 1-6-9)	91	89	-2.2%	20	23	15.0%	\$255,000	\$240,000	-5.9%	88.4%	90.7%	2.6%	49	91	87.6%
Pearl City - Aiea (1-9-6 to 1-9-9)	385	425	10.9%	246	251	2.0%	\$270,000	\$275,000	1.9%	94.9%	95.9%	1.1%	41	26	-36.6%
Wahiawa (1-7-1 to 1-7-7)	36	34	-5.6%	14	13	-7.1%	\$140,000	\$120,000	-14.3%	92.0%	84.6%	-8.0%	40	44	11.4%
Waiialae-Kahala (1-3-5)	60	63	5.0%	38	39	2.6%	\$426,000	\$445,000	4.5%	92.7%	94.2%	1.6%	22	25	16.3%
Waikiki (1-2-6)	1482	1405	-5.2%	537	624	16.2%	\$280,000	\$286,500	2.3%	89.2%	92.3%	3.4%	58	53	-8.6%
Waipahu (1-9-4)	337	347	3.0%	219	215	-1.8%	\$275,750	\$270,000	-2.1%	95.2%	96.5%	1.4%	39	33	-15.4%
Windward Coast (1-4-8 to 1-5-5)	30	35	16.7%	5	10	100.0%	\$238,000	\$216,000	-9.2%	79.5%	86.4%	8.7%	44	114	159.1%

Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Aina Haina - Kuliouou (1-3-6 to 1-3-8)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	10	12	+ 20.0%	92	122	+ 32.6%
Closed Sales	2	6	+ 200.0%	46	59	+ 28.3%
Median Sales Price*	\$677,500	\$860,000	+ 26.9%	\$900,000	\$1,050,000	+ 16.7%
Average Sales Price*	\$677,500	\$1,178,200	+ 73.9%	\$1,347,533	\$1,382,879	+ 2.6%
Percent of Original List Price Received at Sale*	97.0%	90.7%	- 6.5%	86.9%	95.4%	+ 9.8%
Median Days on Market Until Sale	33	8	- 75.8%	78	16	- 79.5%
Inventory of Homes for Sale at Month End	34	43	+ 26.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

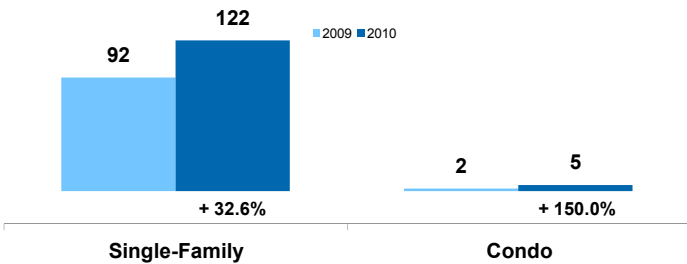
November

Year to Date

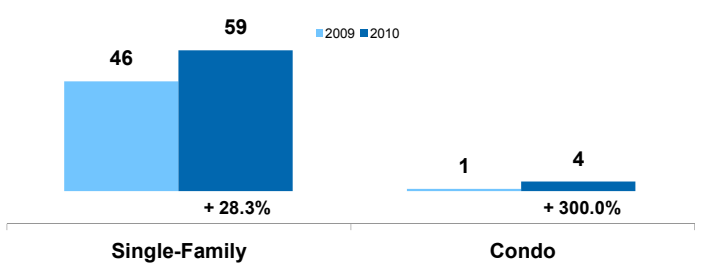
	2009	2010	Change	2009	2010	Change
New Listings	0	0	NA	2	5	+ 150.0%
Closed Sales	1	1	- 0.0%	1	4	+ 300.0%
Median Sales Price*	\$503,000	\$546,000	+ 8.5%	\$503,000	\$520,000	+ 3.4%
Average Sales Price*	\$503,000	\$546,000	+ 8.5%	\$503,000	\$503,000	- 0.0%
Percent of Original List Price Received at Sale*	96.7%	99.5%	+ 2.8%	96.7%	98.6%	+ 1.9%
Median Days on Market Until Sale	98	9	- 90.8%	98	6	- 93.9%
Inventory of Homes for Sale at Month End	0	1	NA	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

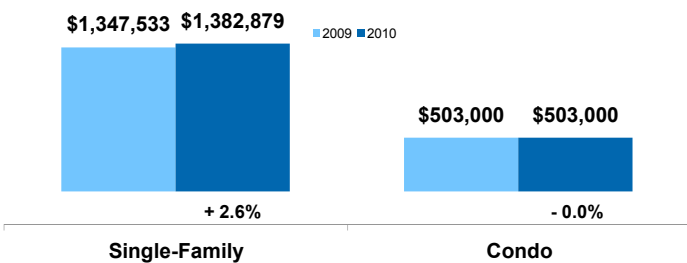
YTD New Listings



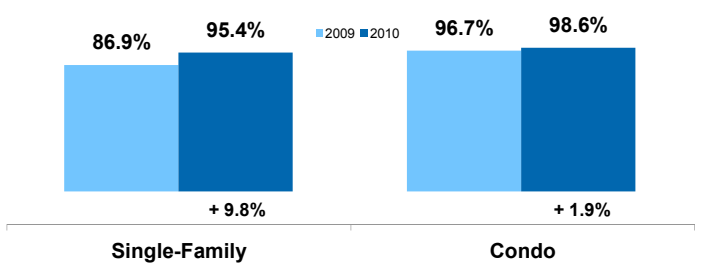
YTD Closed Sales



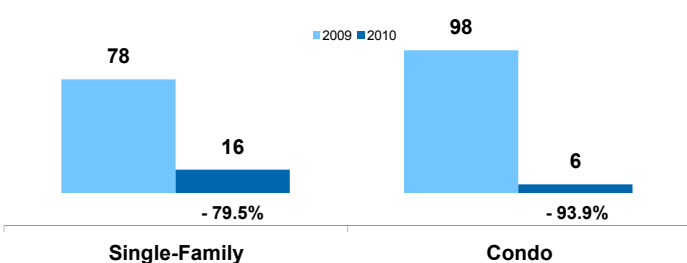
YTD Median Sales Price



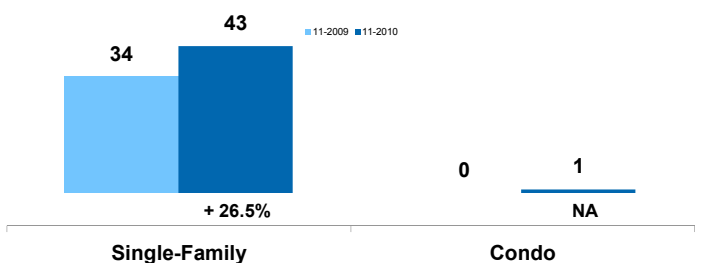
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Ala Moana - Kakaako (1-2-3)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	0	0	NA	8	3	- 62.5%
Closed Sales	1	0	- 100.0%	3	2	- 33.3%
Median Sales Price*	\$420,000	\$0	- 100.0%	\$622,500	\$515,000	- 17.3%
Average Sales Price*	\$420,000	\$0	- 100.0%	\$589,167	\$515,000	- 12.6%
Percent of Original List Price Received at Sale*	77.9%	0.0%	- 100.0%	82.5%	96.4%	+ 16.9%
Median Days on Market Until Sale	235	0	- 100.0%	145	47	- 67.6%
Inventory of Homes for Sale at Month End	3	1	- 66.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

November

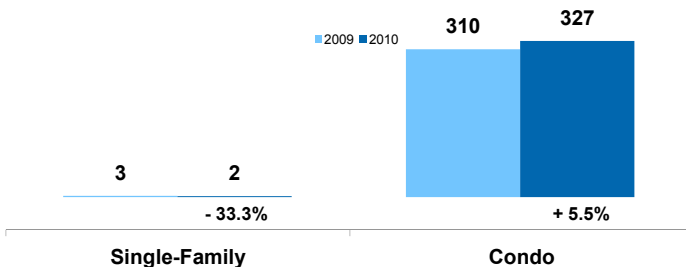
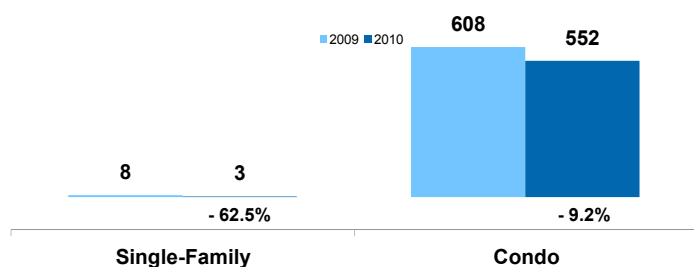
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	39	45	+ 15.4%	608	552	- 9.2%
Closed Sales	38	27	- 28.9%	310	327	+ 5.5%
Median Sales Price*	\$406,000	\$314,000	- 22.7%	\$400,000	\$348,950	- 12.8%
Average Sales Price*	\$554,132	\$513,593	- 7.3%	\$529,935	\$514,133	- 3.0%
Percent of Original List Price Received at Sale*	93.5%	96.5%	+ 3.3%	90.5%	95.2%	+ 5.2%
Median Days on Market Until Sale	31	57	+ 86.9%	62	42	- 32.3%
Inventory of Homes for Sale at Month End	196	173	- 11.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

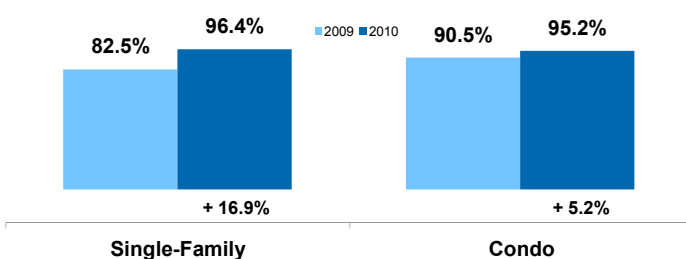
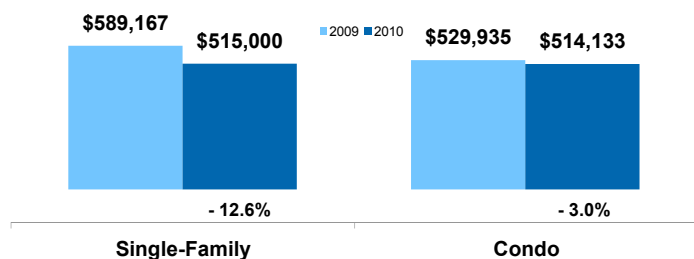
YTD New Listings

YTD Closed Sales



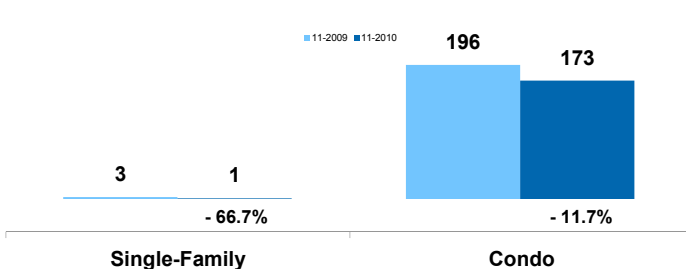
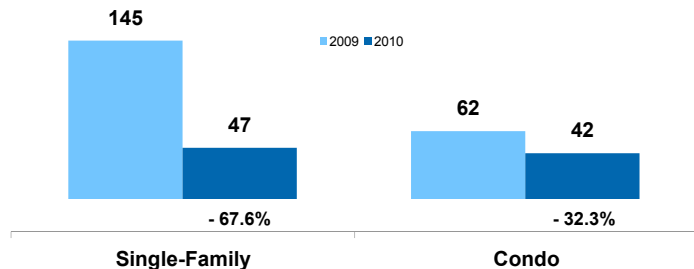
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Downtown - Nuuanu (1-1-8 to 1-2-2)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	6	12	+ 100.0%	121	118	- 2.5%
Closed Sales	6	8	+ 33.3%	51	58	+ 13.7%
Median Sales Price*	\$700,000	\$747,211	+ 6.7%	\$700,000	\$748,422	+ 6.9%
Average Sales Price*	\$698,600	\$806,976	+ 15.5%	\$745,228	\$840,723	+ 12.8%
Percent of Original List Price Received at Sale*	93.0%	96.6%	+ 3.9%	91.9%	92.5%	+ 0.7%
Median Days on Market Until Sale	33	12	- 64.6%	32	40	+ 23.4%
Inventory of Homes for Sale at Month End	49	41	- 16.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

November

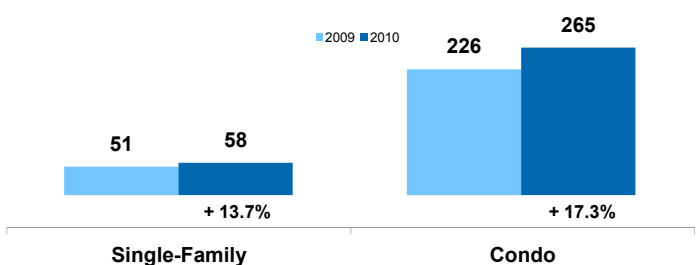
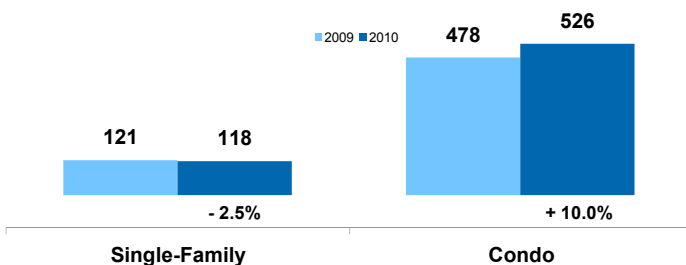
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	34	29	- 14.7%	478	526	+ 10.0%
Closed Sales	27	20	- 25.9%	226	265	+ 17.3%
Median Sales Price*	\$363,000	\$521,250	+ 43.6%	\$360,000	\$410,000	+ 13.9%
Average Sales Price*	\$438,348	\$525,861	+ 20.0%	\$399,815	\$443,775	+ 11.0%
Percent of Original List Price Received at Sale*	95.6%	96.4%	+ 0.9%	93.8%	95.6%	+ 2.0%
Median Days on Market Until Sale	28	35	+ 23.2%	51	30	- 41.2%
Inventory of Homes for Sale at Month End	127	165	+ 29.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

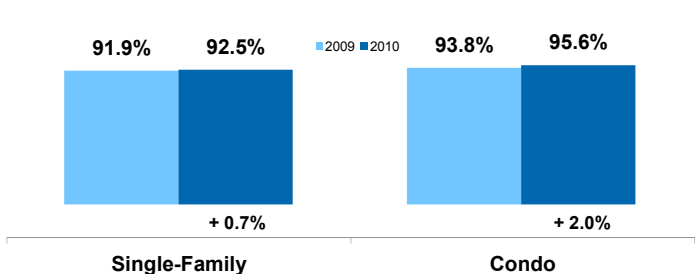
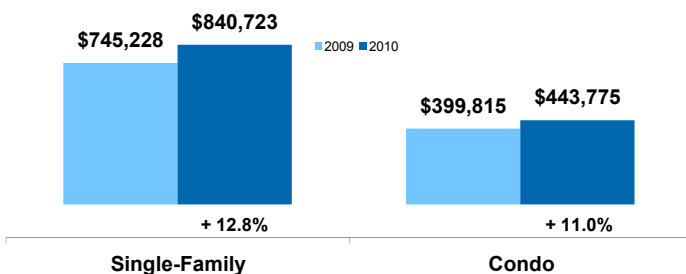
YTD New Listings

YTD Closed Sales



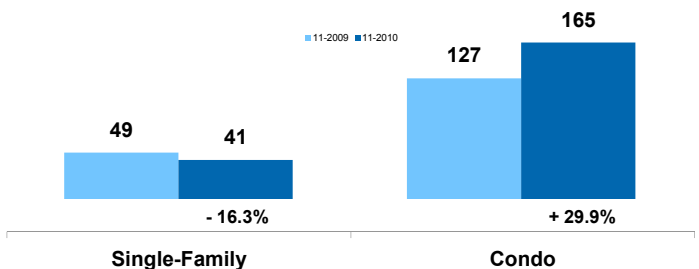
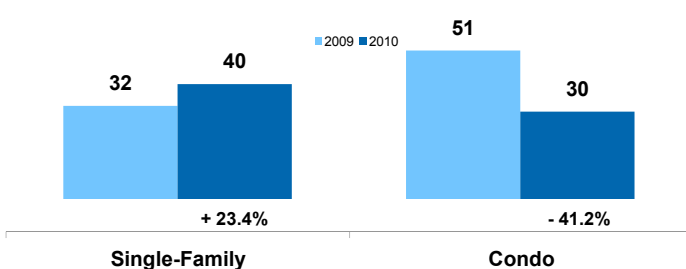
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Ewa Plain (1-9-1)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	39	45	+ 15.4%	690	706	+ 2.3%
Closed Sales	41	40	- 2.4%	400	463	+ 15.8%
Median Sales Price*	\$456,000	\$435,000	- 4.6%	\$442,000	\$435,000	- 1.6%
Average Sales Price*	\$462,488	\$452,014	- 2.3%	\$463,632	\$456,794	- 1.5%
Percent of Original List Price Received at Sale*	96.8%	98.0%	+ 1.2%	95.3%	97.9%	+ 2.7%
Median Days on Market Until Sale	58	47	- 19.8%	53	35	- 33.3%
Inventory of Homes for Sale at Month End	202	146	- 27.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

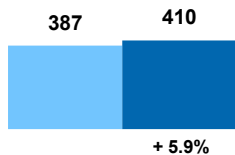
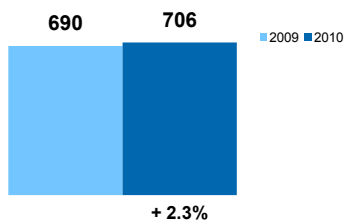
November

Year to Date

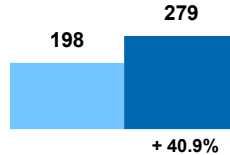
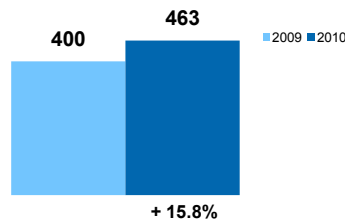
	2009	2010	Change	2009	2010	Change
New Listings	29	30	+ 3.4%	387	410	+ 5.9%
Closed Sales	30	19	- 36.7%	198	279	+ 40.9%
Median Sales Price*	\$276,250	\$315,000	+ 14.0%	\$267,250	\$300,000	+ 12.3%
Average Sales Price*	\$305,047	\$308,064	+ 1.0%	\$300,070	\$307,178	+ 2.4%
Percent of Original List Price Received at Sale*	95.1%	99.2%	+ 4.4%	94.2%	98.1%	+ 4.2%
Median Days on Market Until Sale	56	29	- 47.7%	65	29	- 55.0%
Inventory of Homes for Sale at Month End	131	90	- 31.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

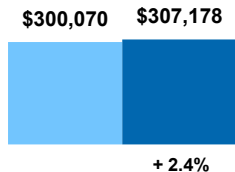
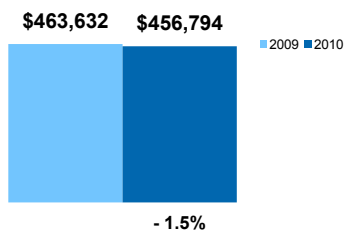
YTD New Listings



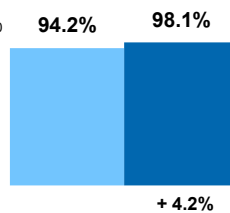
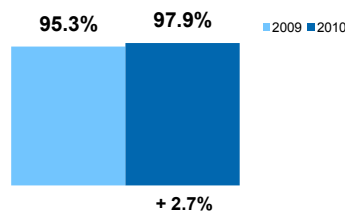
YTD Closed Sales



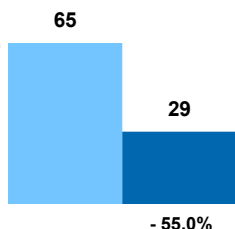
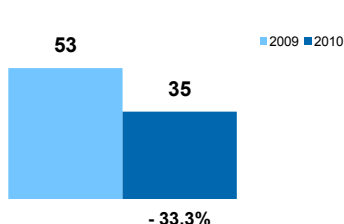
YTD Median Sales Price



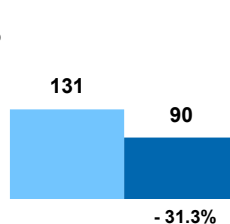
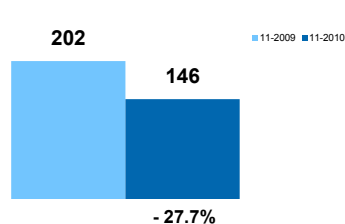
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Hawaii Kai (1-3-9)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	11	23	+ 109.1%	279	310	+ 11.1%
Closed Sales	12	11	- 8.3%	166	176	+ 6.0%
Median Sales Price*	\$848,500	\$1,222,500	+ 44.1%	\$799,000	\$838,000	+ 4.9%
Average Sales Price*	\$839,104	\$1,138,250	+ 35.7%	\$901,541	\$1,016,628	+ 12.8%
Percent of Original List Price Received at Sale*	95.8%	94.8%	- 1.0%	92.4%	95.7%	+ 3.6%
Median Days on Market Until Sale	33	31	- 4.6%	54	26	- 51.4%
Inventory of Homes for Sale at Month End	73	82	+ 12.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

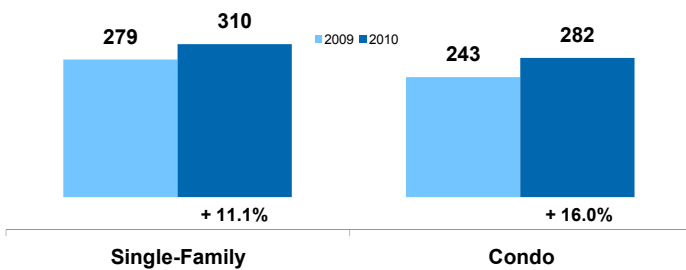
November

Year to Date

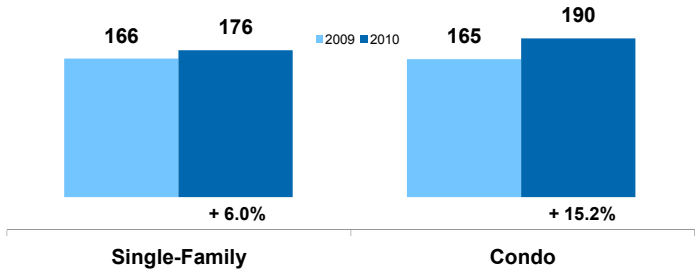
	2009	2010	Change	2009	2010	Change
New Listings	18	22	+ 22.2%	243	282	+ 16.0%
Closed Sales	19	17	- 10.5%	165	190	+ 15.2%
Median Sales Price*	\$520,000	\$539,000	+ 3.7%	\$495,000	\$525,000	+ 6.1%
Average Sales Price*	\$497,916	\$606,441	+ 21.8%	\$506,244	\$543,914	+ 7.4%
Percent of Original List Price Received at Sale*	93.2%	97.8%	+ 4.9%	93.9%	97.3%	+ 3.6%
Median Days on Market Until Sale	32	16	- 50.0%	66	18	- 72.7%
Inventory of Homes for Sale at Month End	44	58	+ 31.8%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

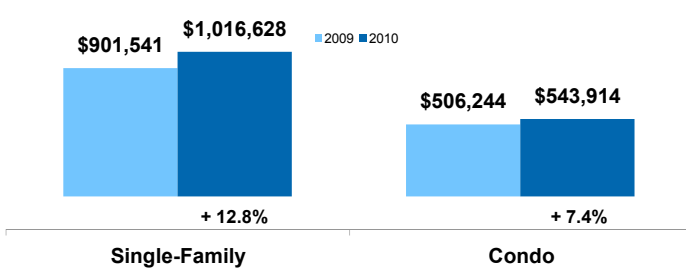
YTD New Listings



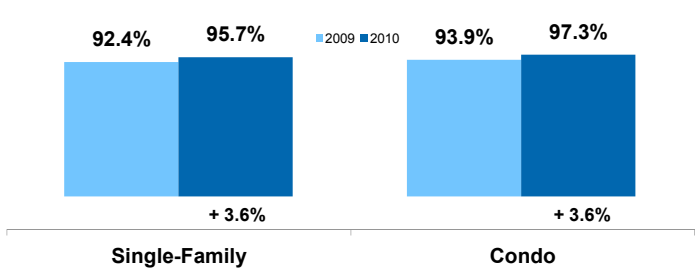
YTD Closed Sales



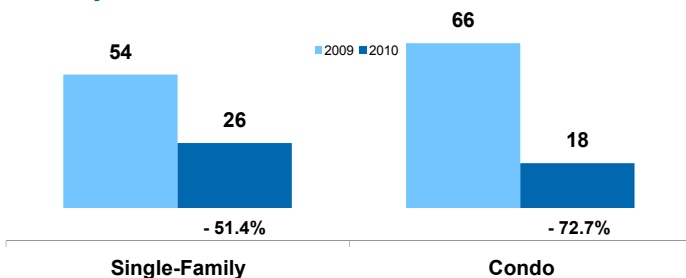
YTD Median Sales Price



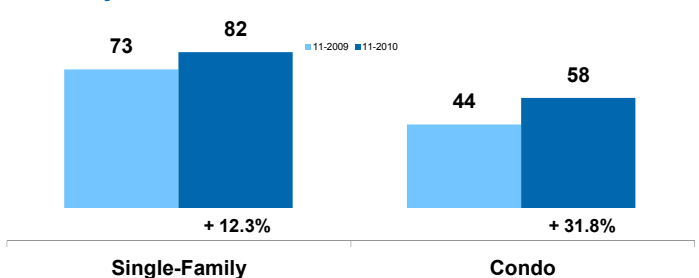
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kailua - Waimanalo (1-4-1 to Selected 1-4-4)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	32	37	+ 15.6%	374	400	+ 7.0%
Closed Sales	21	24	+ 14.3%	188	226	+ 20.2%
Median Sales Price*	\$769,000	\$755,000	- 1.8%	\$745,000	\$765,375	+ 2.7%
Average Sales Price*	\$1,041,928	\$818,604	- 21.4%	\$947,141	\$985,730	+ 4.1%
Percent of Original List Price Received at Sale*	95.5%	96.4%	+ 0.9%	92.1%	95.3%	+ 3.5%
Median Days on Market Until Sale	17	49	+ 185.3%	53	35	- 34.0%
Inventory of Homes for Sale at Month End	130	108	- 16.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

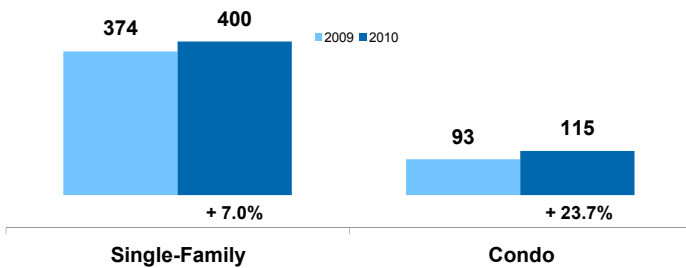
November

Year to Date

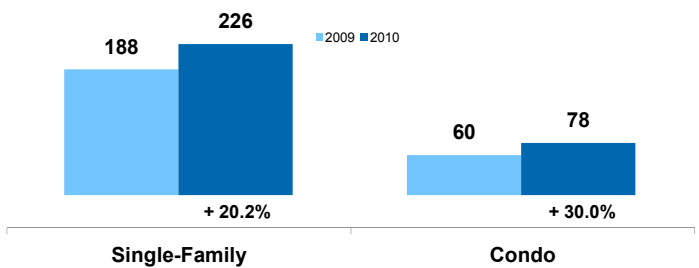
	2009	2010	Change	2009	2010	Change
New Listings	11	10	- 9.1%	93	115	+ 23.7%
Closed Sales	4	4	- 0.0%	60	78	+ 30.0%
Median Sales Price*	\$505,000	\$536,000	+ 6.1%	\$375,000	\$377,500	+ 0.7%
Average Sales Price*	\$501,250	\$507,000	+ 1.1%	\$417,129	\$417,410	+ 0.1%
Percent of Original List Price Received at Sale*	95.3%	92.6%	- 2.9%	92.4%	96.3%	+ 4.3%
Median Days on Market Until Sale	102	91	- 10.8%	63	27	- 56.8%
Inventory of Homes for Sale at Month End	22	28	+ 27.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

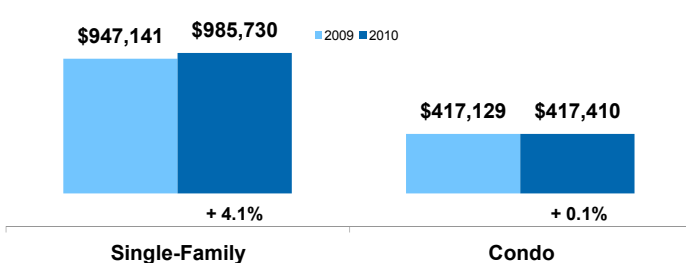
YTD New Listings



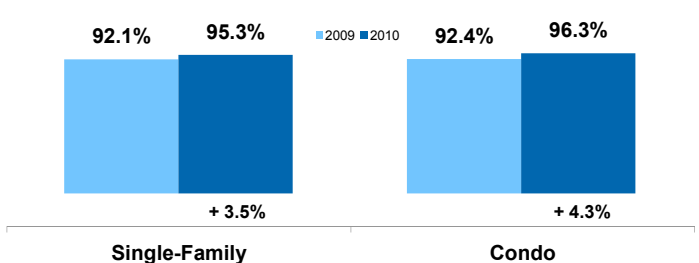
YTD Closed Sales



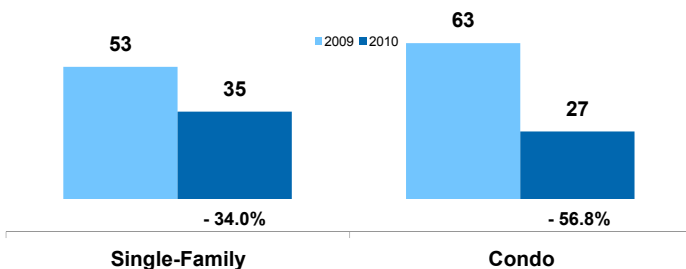
YTD Median Sales Price



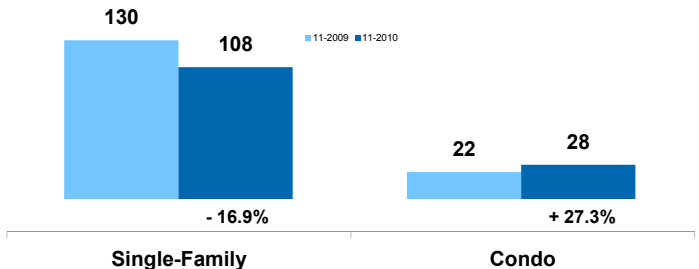
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kalihi - Palama (1-1-2 to 1-1-7)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	17	8	- 52.9%	179	201	+ 12.3%
Closed Sales	13	7	- 46.2%	86	99	+ 15.1%
Median Sales Price*	\$480,000	\$523,576	+ 9.1%	\$559,500	\$540,000	- 3.5%
Average Sales Price*	\$533,615	\$491,939	- 7.8%	\$559,686	\$560,091	+ 0.1%
Percent of Original List Price Received at Sale*	85.5%	94.5%	+ 10.5%	91.7%	94.1%	+ 2.6%
Median Days on Market Until Sale	85	53	- 37.6%	55	35	- 35.8%
Inventory of Homes for Sale at Month End	68	52	- 23.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

November

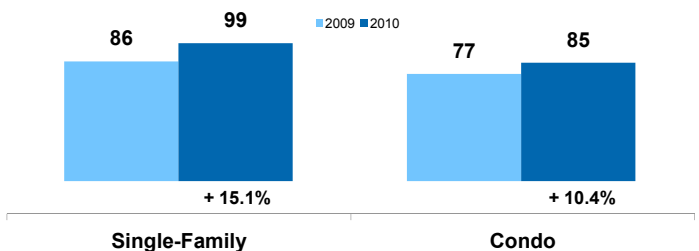
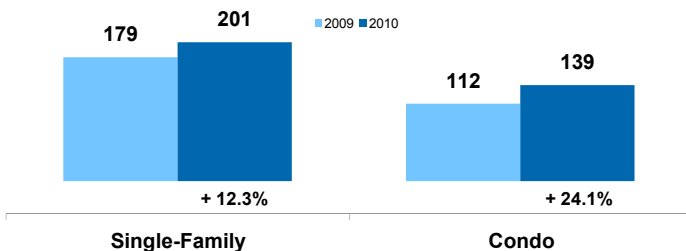
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	3	6	+ 100.0%	112	139	+ 24.1%
Closed Sales	13	5	- 61.5%	77	85	+ 10.4%
Median Sales Price*	\$399,000	\$215,000	- 46.1%	\$303,000	\$322,500	+ 6.4%
Average Sales Price*	\$362,619	\$280,000	- 22.8%	\$334,538	\$333,451	- 0.3%
Percent of Original List Price Received at Sale*	94.6%	93.2%	- 1.5%	91.9%	95.4%	+ 3.8%
Median Days on Market Until Sale	48	23	- 52.1%	50	31	- 38.0%
Inventory of Homes for Sale at Month End	29	34	+ 17.2%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

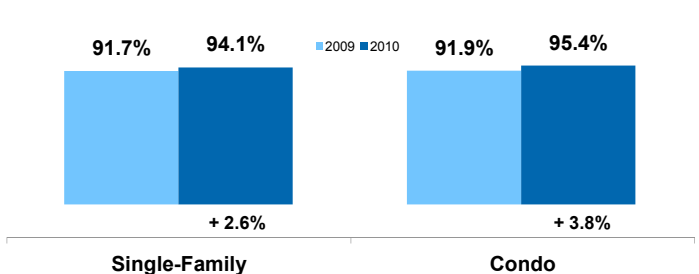
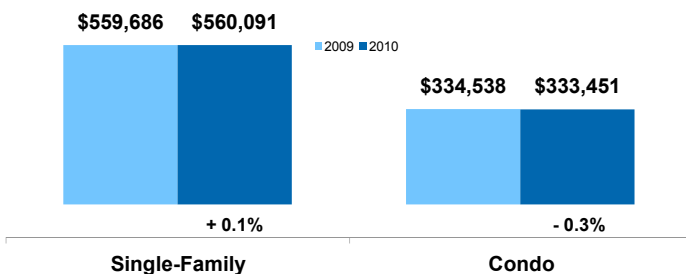
YTD New Listings

YTD Closed Sales



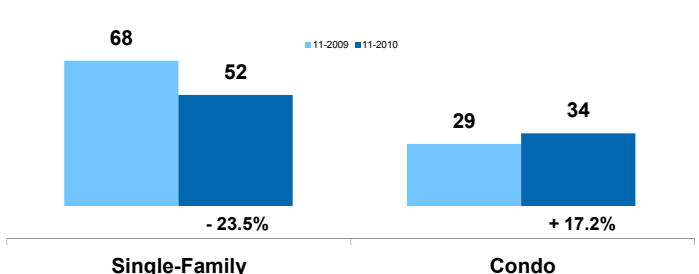
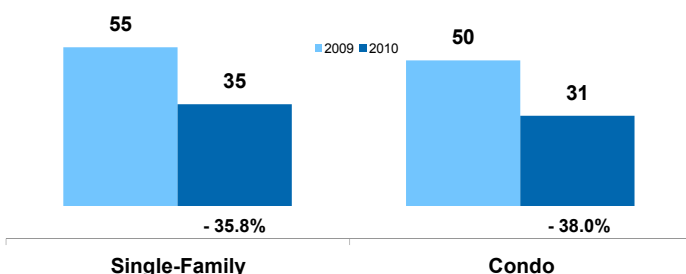
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kaneohe (Selected 1-4-4 to 1-4-7)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	22	34	+ 54.5%	411	398	- 3.2%
Closed Sales	20	17	- 15.0%	198	264	+ 33.3%
Median Sales Price*	\$638,500	\$763,000	+ 19.5%	\$642,000	\$650,000	+ 1.2%
Average Sales Price*	\$710,525	\$902,471	+ 27.0%	\$725,685	\$710,331	- 2.1%
Percent of Original List Price Received at Sale*	92.9%	95.5%	+ 2.8%	92.9%	95.1%	+ 2.3%
Median Days on Market Until Sale	71	26	- 63.4%	53	26	- 50.5%
Inventory of Homes for Sale at Month End	138	97	- 29.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

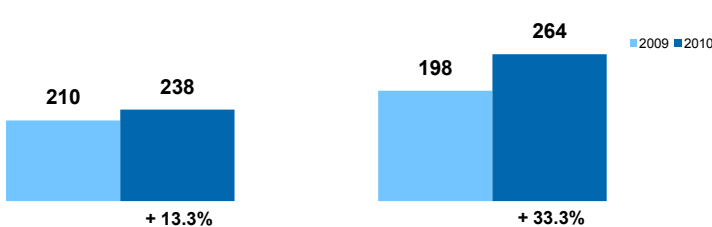
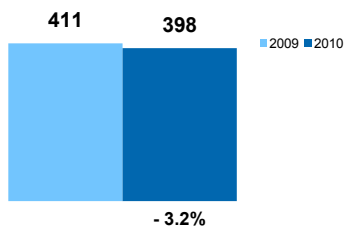
November

Year to Date

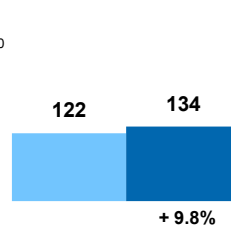
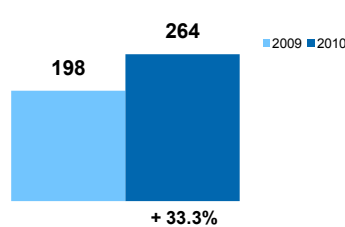
	2009	2010	Change	2009	2010	Change
New Listings	6	25	+ 316.7%	210	238	+ 13.3%
Closed Sales	9	14	+ 55.6%	122	134	+ 9.8%
Median Sales Price*	\$385,000	\$355,000	- 7.8%	\$377,500	\$372,000	- 1.5%
Average Sales Price*	\$371,833	\$351,864	- 5.4%	\$369,454	\$360,708	- 2.4%
Percent of Original List Price Received at Sale*	92.7%	97.3%	+ 5.0%	94.5%	96.6%	+ 2.3%
Median Days on Market Until Sale	67	24	- 64.9%	49	32	- 35.7%
Inventory of Homes for Sale at Month End	44	69	+ 56.8%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

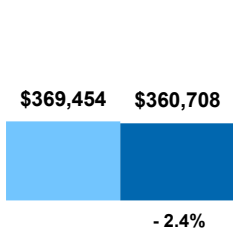
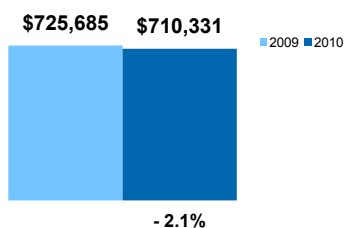
YTD New Listings



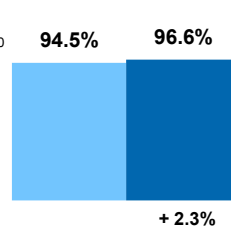
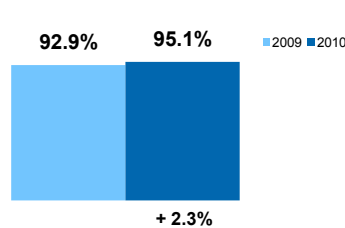
YTD Closed Sales



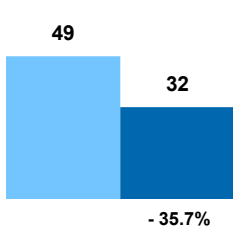
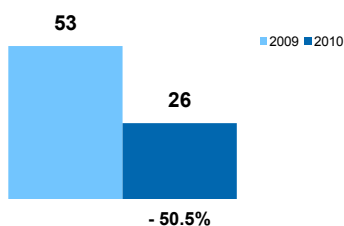
YTD Median Sales Price



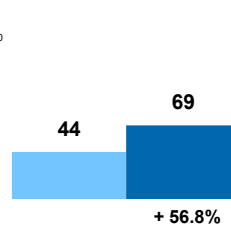
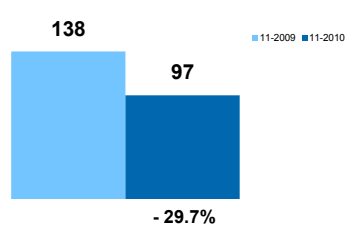
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kapahulu - Diamond Head (1-3-1 to 1-3-4)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	19	24	+ 26.3%	298	286	- 4.0%
Closed Sales	20	18	- 10.0%	153	167	+ 9.2%
Median Sales Price*	\$710,000	\$745,000	+ 4.9%	\$735,000	\$780,000	+ 6.1%
Average Sales Price*	\$878,926	\$1,170,674	+ 33.2%	\$994,140	\$944,152	- 5.0%
Percent of Original List Price Received at Sale*	92.1%	94.2%	+ 2.2%	91.0%	96.0%	+ 5.5%
Median Days on Market Until Sale	34	39	+ 13.2%	56	19	- 66.1%
Inventory of Homes for Sale at Month End	87	91	+ 4.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

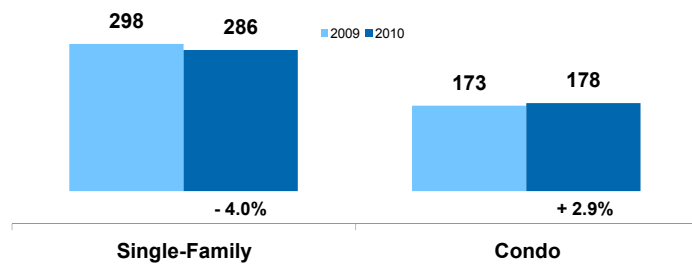
November

Year to Date

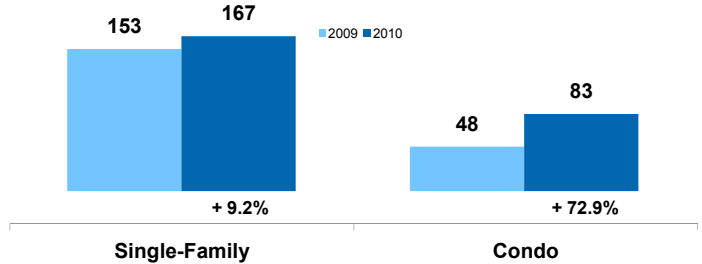
	2009	2010	Change	2009	2010	Change
New Listings	14	15	+ 7.1%	173	178	+ 2.9%
Closed Sales	6	8	+ 33.3%	48	83	+ 72.9%
Median Sales Price*	\$432,500	\$700,000	+ 61.8%	\$386,000	\$465,000	+ 20.5%
Average Sales Price*	\$537,750	\$1,113,929	+ 107.1%	\$629,916	\$700,147	+ 11.1%
Percent of Original List Price Received at Sale*	96.7%	91.3%	- 5.5%	87.8%	94.0%	+ 7.1%
Median Days on Market Until Sale	44	82	+ 88.5%	80	23	- 71.3%
Inventory of Homes for Sale at Month End	73	57	- 21.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

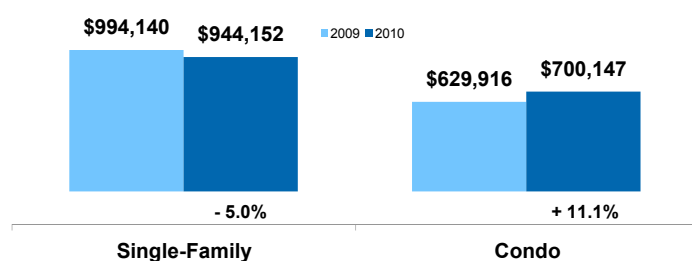
YTD New Listings



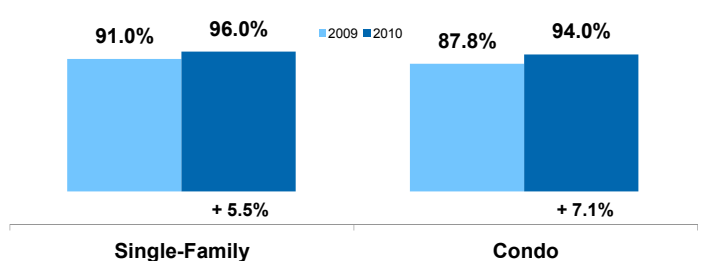
YTD Closed Sales



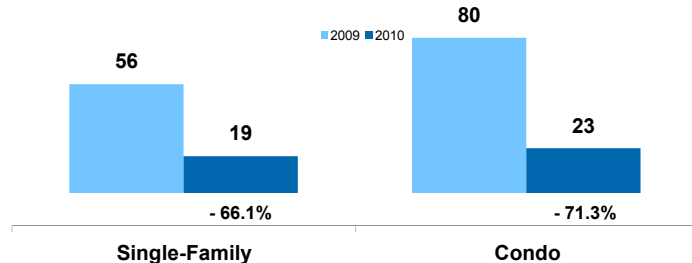
YTD Median Sales Price



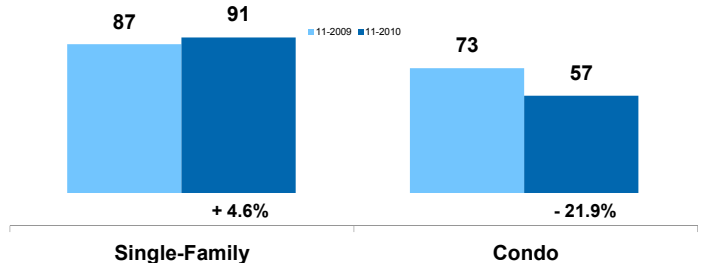
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Makaha - Nanakuli (1-8-1 to 1-8-9)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	28	34	+ 21.4%	318	381	+ 19.8%
Closed Sales	14	24	+ 71.4%	138	180	+ 30.4%
Median Sales Price*	\$287,000	\$285,000	- 0.7%	\$290,000	\$297,900	+ 2.7%
Average Sales Price*	\$308,571	\$294,313	- 4.6%	\$310,360	\$315,198	+ 1.6%
Percent of Original List Price Received at Sale*	95.5%	90.5%	- 5.2%	92.4%	93.3%	+ 1.0%
Median Days on Market Until Sale	43	66	+ 52.3%	71	47	- 33.8%
Inventory of Homes for Sale at Month End	137	149	+ 8.8%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

November

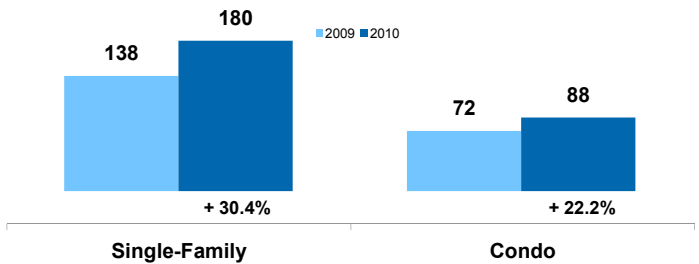
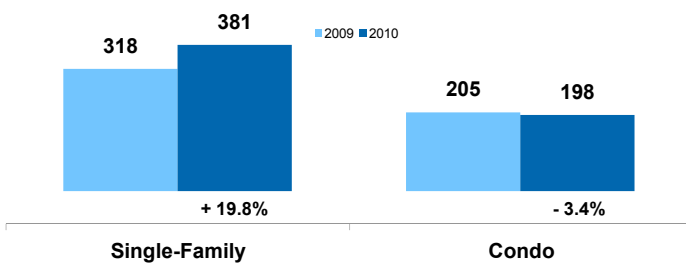
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	15	15	- 0.0%	205	198	- 3.4%
Closed Sales	8	6	- 25.0%	72	88	+ 22.2%
Median Sales Price*	\$98,750	\$78,500	- 20.5%	\$119,725	\$90,000	- 24.8%
Average Sales Price*	\$107,699	\$75,967	- 29.5%	\$125,551	\$108,831	- 13.3%
Percent of Original List Price Received at Sale*	88.9%	94.8%	+ 6.6%	84.5%	87.3%	+ 3.4%
Median Days on Market Until Sale	107	23	- 78.9%	88	55	- 37.1%
Inventory of Homes for Sale at Month End	89	88	- 1.1%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

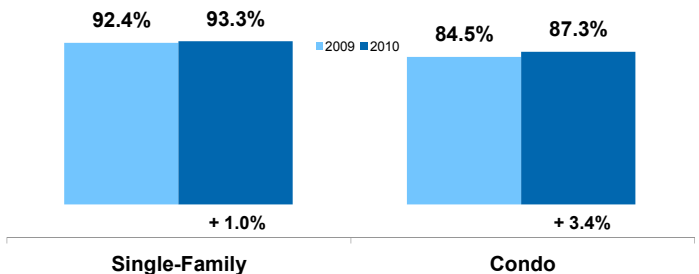
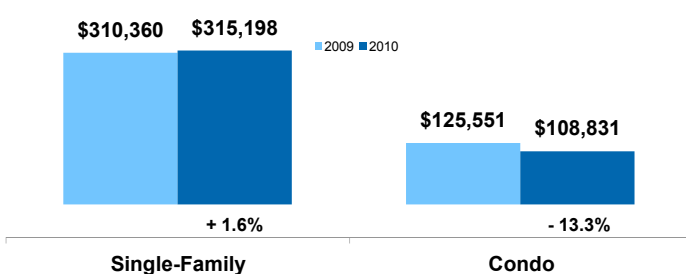
YTD New Listings

YTD Closed Sales



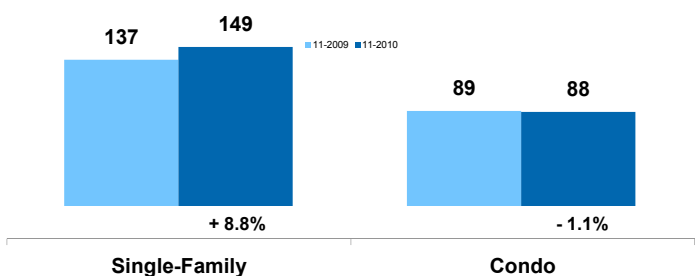
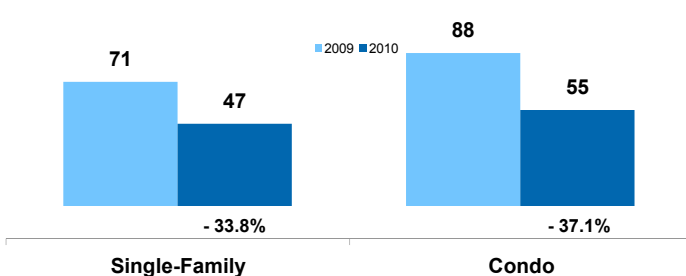
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Makakilo (1-9-2 to 1-9-3)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	9	10	+ 11.1%	180	156	- 13.3%
Closed Sales	7	5	- 28.6%	106	80	- 24.5%
Median Sales Price*	\$466,750	\$488,000	+ 4.6%	\$490,000	\$519,500	+ 6.0%
Average Sales Price*	\$504,083	\$534,900	+ 6.1%	\$519,784	\$561,231	+ 8.0%
Percent of Original List Price Received at Sale*	96.7%	99.3%	+ 2.7%	93.9%	95.9%	+ 2.2%
Median Days on Market Until Sale	35	57	+ 62.9%	41	47	+ 14.6%
Inventory of Homes for Sale at Month End	50	48	- 4.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

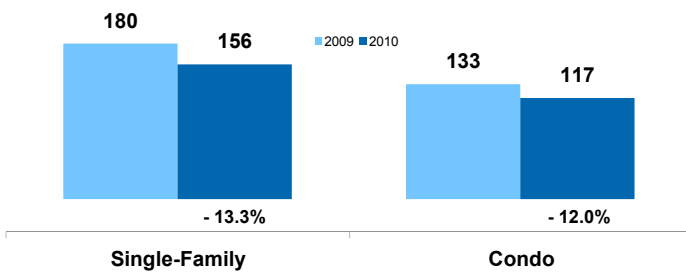
November

Year to Date

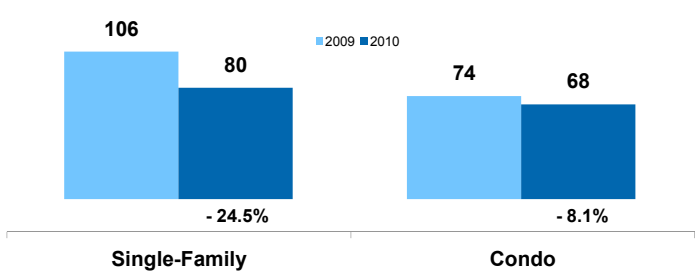
	2009	2010	Change	2009	2010	Change
New Listings	13	3	- 76.9%	133	117	- 12.0%
Closed Sales	10	5	- 50.0%	74	68	- 8.1%
Median Sales Price*	\$244,500	\$225,000	- 8.0%	\$240,000	\$244,000	+ 1.7%
Average Sales Price*	\$269,540	\$230,200	- 14.6%	\$251,043	\$257,108	+ 2.4%
Percent of Original List Price Received at Sale*	95.2%	100.6%	+ 5.7%	94.5%	95.3%	+ 0.9%
Median Days on Market Until Sale	43	19	- 55.3%	48	54	+ 12.6%
Inventory of Homes for Sale at Month End	51	41	- 19.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

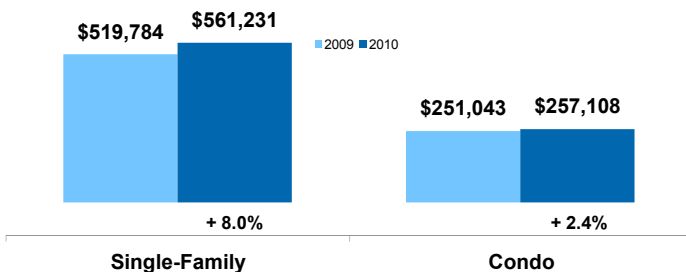
YTD New Listings



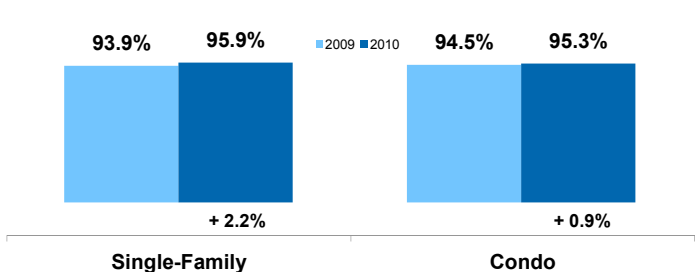
YTD Closed Sales



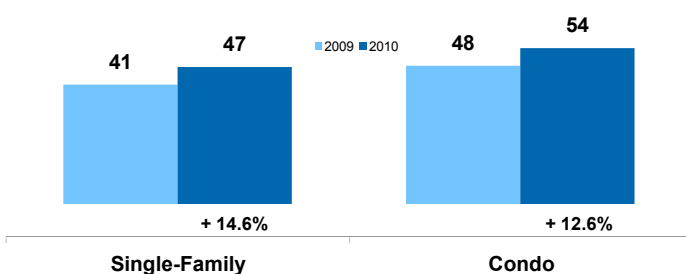
YTD Median Sales Price



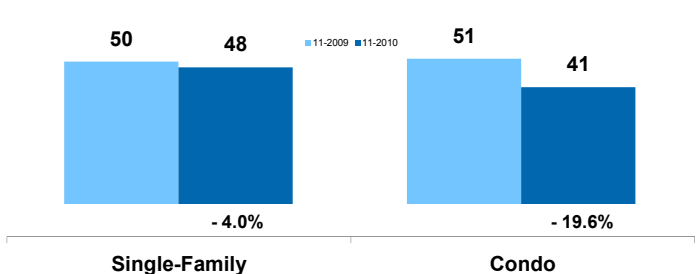
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	4	12	+ 200.0%	157	178	+ 13.4%
Closed Sales	3	12	+ 300.0%	74	81	+ 9.5%
Median Sales Price*	\$755,000	\$907,000	+ 20.1%	\$755,000	\$870,000	+ 15.2%
Average Sales Price*	\$740,000	\$901,417	+ 21.8%	\$867,847	\$878,266	+ 1.2%
Percent of Original List Price Received at Sale*	94.2%	90.5%	- 4.0%	92.1%	93.7%	+ 1.8%
Median Days on Market Until Sale	53	85	+ 59.4%	38	30	- 21.1%
Inventory of Homes for Sale at Month End	43	56	+ 30.2%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

November

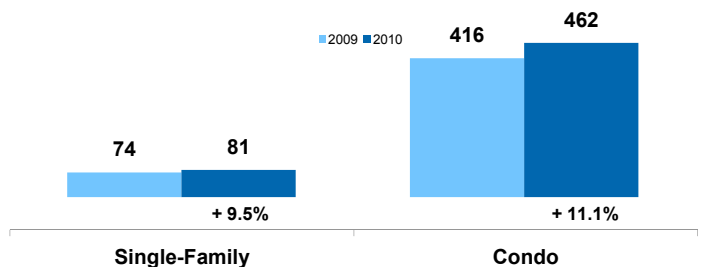
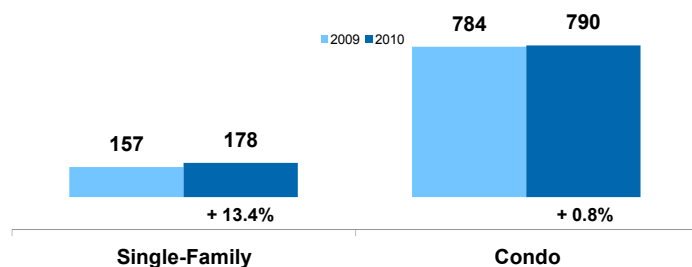
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	69	48	- 30.4%	784	790	+ 0.8%
Closed Sales	67	47	- 29.9%	416	462	+ 11.1%
Median Sales Price*	\$298,750	\$295,000	- 1.3%	\$300,000	\$307,500	+ 2.5%
Average Sales Price*	\$300,774	\$291,976	- 2.9%	\$318,415	\$331,229	+ 4.0%
Percent of Original List Price Received at Sale*	95.3%	93.7%	- 1.7%	93.4%	95.3%	+ 2.0%
Median Days on Market Until Sale	15	63	+ 320.0%	42	27	- 36.9%
Inventory of Homes for Sale at Month End	230	223	- 3.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

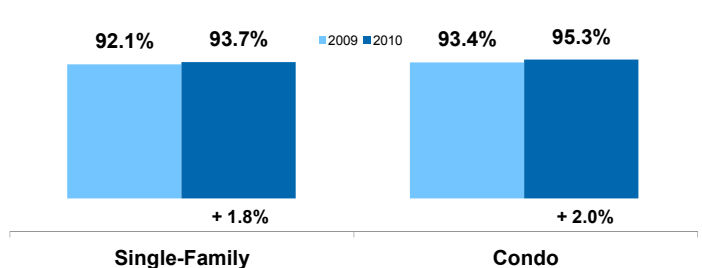
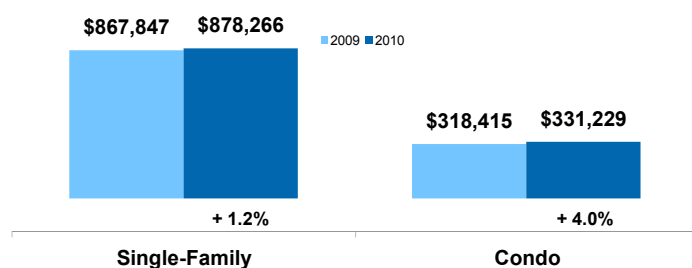
YTD New Listings

YTD Closed Sales



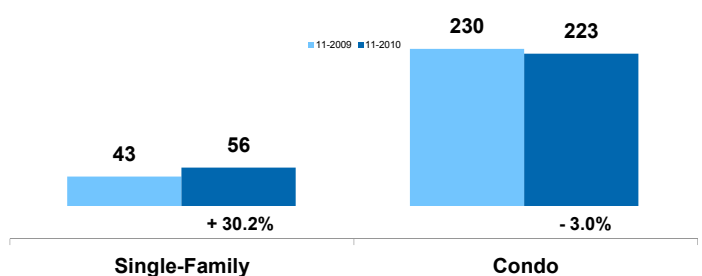
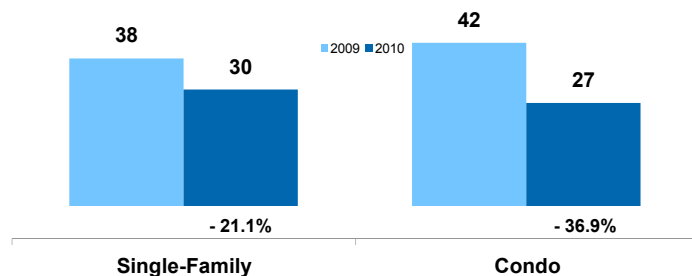
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Mililani (Selected 1-9-4 to 1-9-5)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	15	16	+ 6.7%	222	234	+ 5.4%
Closed Sales	18	13	- 27.8%	148	156	+ 5.4%
Median Sales Price*	\$612,500	\$603,000	- 1.6%	\$595,000	\$605,000	+ 1.7%
Average Sales Price*	\$613,222	\$581,346	- 5.2%	\$621,352	\$622,898	+ 0.2%
Percent of Original List Price Received at Sale*	95.9%	101.6%	+ 6.0%	95.1%	97.2%	+ 2.1%
Median Days on Market Until Sale	35	60	+ 71.4%	44	29	- 33.3%
Inventory of Homes for Sale at Month End	42	46	+ 9.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

November

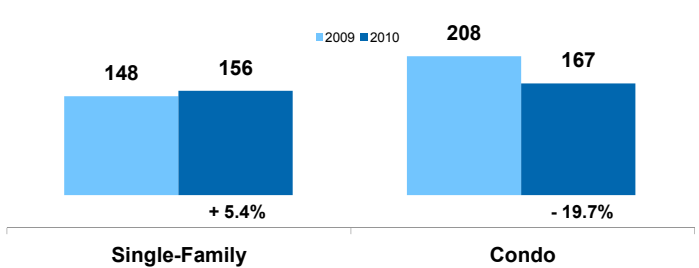
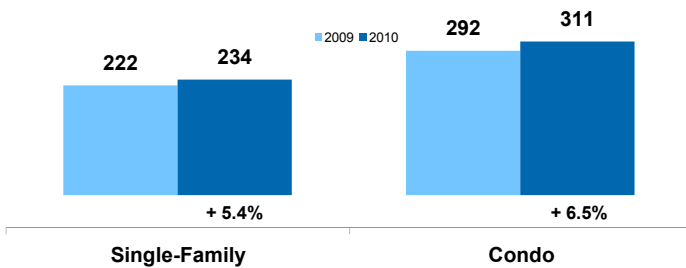
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	18	25	+ 38.9%	292	311	+ 6.5%
Closed Sales	24	15	- 37.5%	208	167	- 19.7%
Median Sales Price*	\$271,500	\$290,000	+ 6.8%	\$294,000	\$285,000	- 3.1%
Average Sales Price*	\$272,667	\$272,193	- 0.2%	\$289,334	\$281,258	- 2.8%
Percent of Original List Price Received at Sale*	96.9%	96.0%	- 0.9%	94.5%	96.5%	+ 2.1%
Median Days on Market Until Sale	46	54	+ 17.4%	44	28	- 35.6%
Inventory of Homes for Sale at Month End	67	86	+ 28.4%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

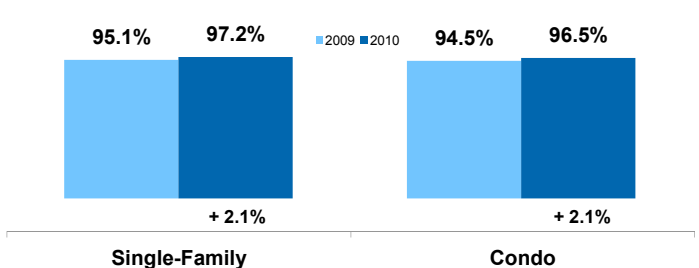
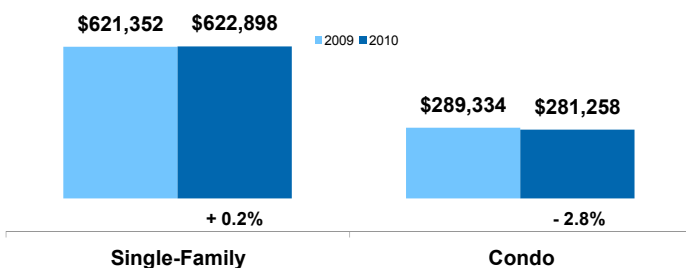
YTD New Listings

YTD Closed Sales



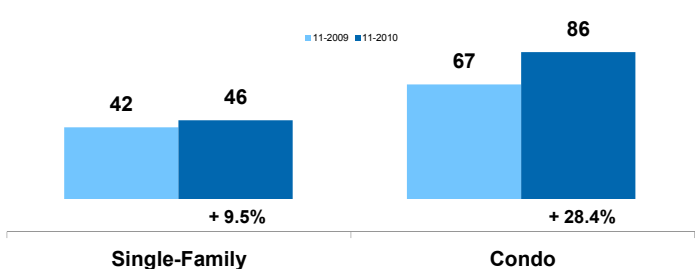
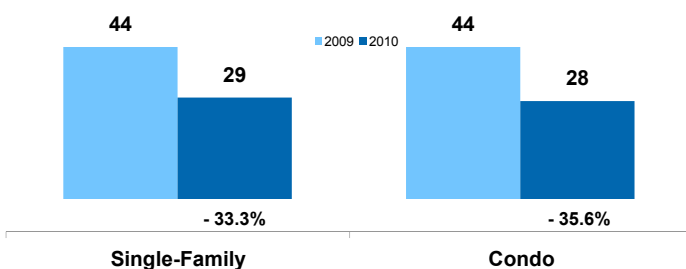
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Moanalua - Salt Lake (1-1-1)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	9	10	+ 11.1%	62	66	+ 6.5%
Closed Sales	4	1	- 75.0%	29	36	+ 24.1%
Median Sales Price*	\$700,500	\$740,000	+ 5.6%	\$690,000	\$670,000	- 2.9%
Average Sales Price*	\$686,500	\$740,000	+ 7.8%	\$684,138	\$676,072	- 1.2%
Percent of Original List Price Received at Sale*	96.4%	105.8%	+ 9.8%	92.9%	97.5%	+ 4.9%
Median Days on Market Until Sale	10	10	- 0.0%	39	31	- 21.8%
Inventory of Homes for Sale at Month End	23	21	- 8.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

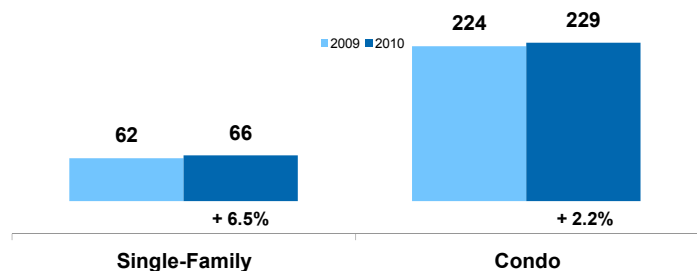
November

Year to Date

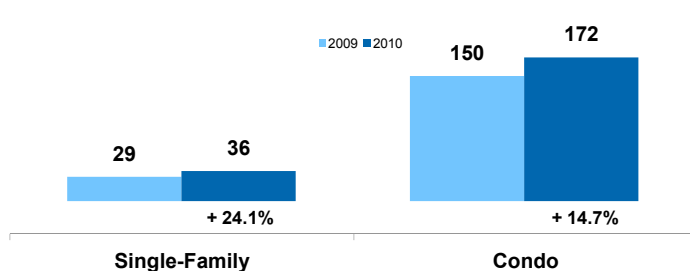
	2009	2010	Change	2009	2010	Change
New Listings	21	16	- 23.8%	224	229	+ 2.2%
Closed Sales	18	19	+ 5.6%	150	172	+ 14.7%
Median Sales Price*	\$268,500	\$320,000	+ 19.2%	\$299,000	\$278,000	- 7.0%
Average Sales Price*	\$286,333	\$296,132	+ 3.4%	\$312,797	\$296,750	- 5.1%
Percent of Original List Price Received at Sale*	97.2%	93.6%	- 3.7%	95.1%	95.3%	+ 0.2%
Median Days on Market Until Sale	10	48	+ 405.3%	35	28	- 18.8%
Inventory of Homes for Sale at Month End	66	50	- 24.2%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

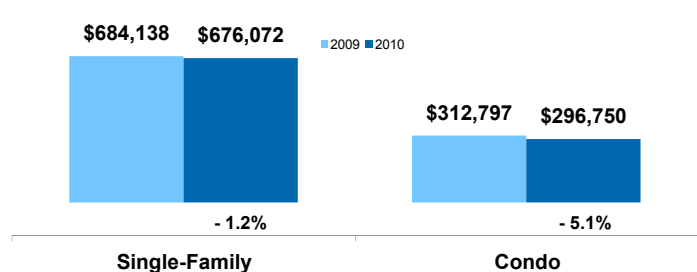
YTD New Listings



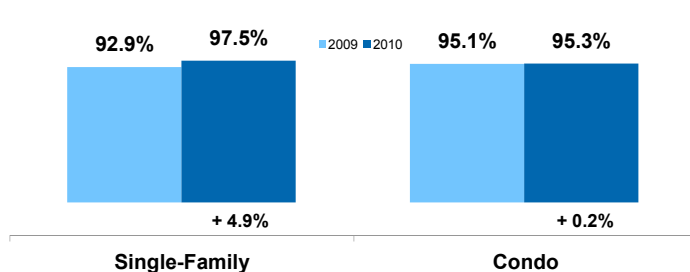
YTD Closed Sales



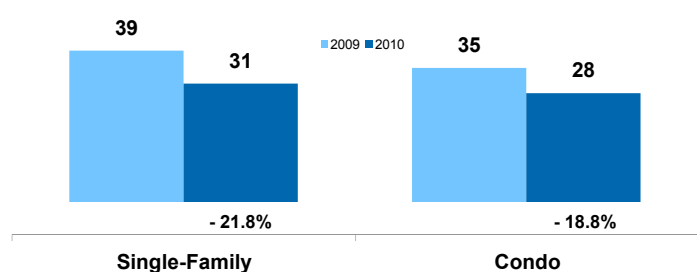
YTD Median Sales Price



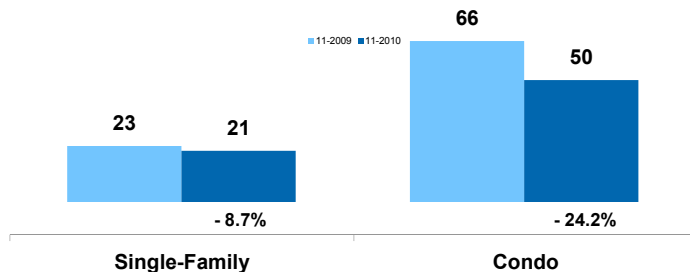
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



North Shore (1-5-6 to 1-6-9)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	16	16	- 0.0%	193	203	+ 5.2%
Closed Sales	10	4	- 60.0%	53	71	+ 34.0%
Median Sales Price*	\$804,225	\$430,000	- 46.5%	\$695,000	\$650,000	- 6.5%
Average Sales Price*	\$1,058,845	\$497,500	- 53.0%	\$921,957	\$735,730	- 20.2%
Percent of Original List Price Received at Sale*	89.1%	87.4%	- 2.0%	88.1%	89.4%	+ 1.5%
Median Days on Market Until Sale	105	76	- 27.8%	97	85	- 12.4%
Inventory of Homes for Sale at Month End	97	95	- 2.1%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

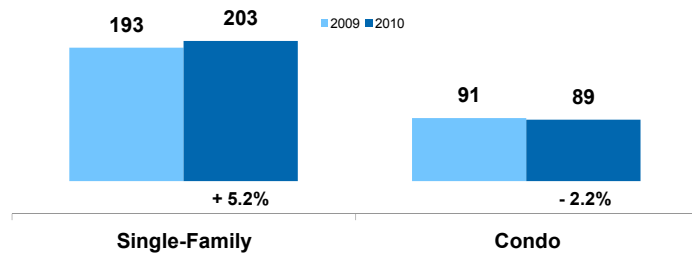
November

Year to Date

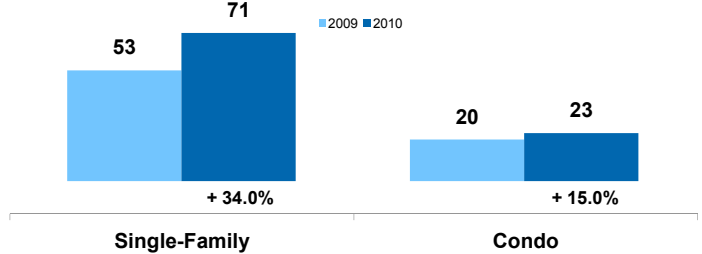
	2009	2010	Change	2009	2010	Change
New Listings	8	6	- 25.0%	91	89	- 2.2%
Closed Sales	3	2	- 33.3%	20	23	+ 15.0%
Median Sales Price*	\$251,500	\$658,500	+ 161.8%	\$255,000	\$240,000	- 5.9%
Average Sales Price*	\$368,833	\$658,500	+ 78.5%	\$293,070	\$293,843	+ 0.3%
Percent of Original List Price Received at Sale*	90.4%	75.2%	- 16.8%	88.4%	90.7%	+ 2.6%
Median Days on Market Until Sale	58	247	+ 325.9%	49	91	+ 87.6%
Inventory of Homes for Sale at Month End	51	32	- 37.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

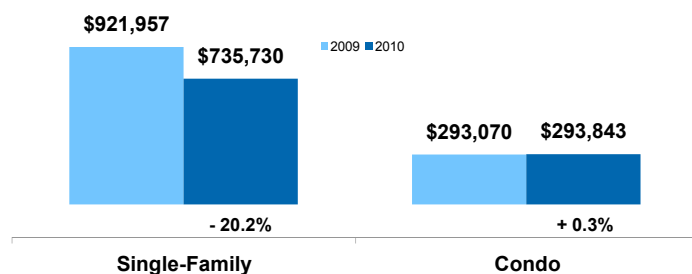
YTD New Listings



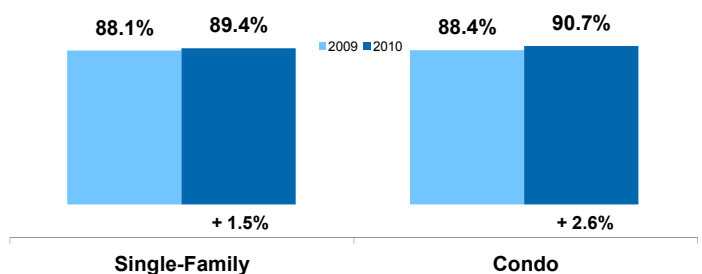
YTD Closed Sales



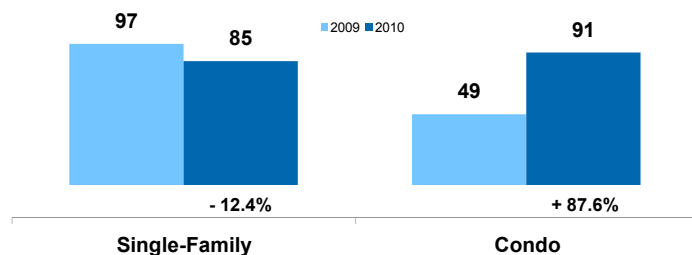
YTD Median Sales Price



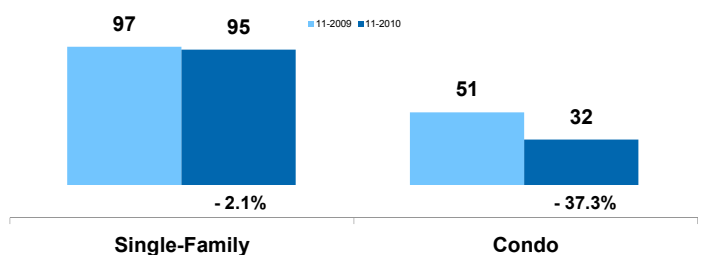
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Pearl City - Aiea (1-9-6 to 1-9-9)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	22	20	- 9.1%	249	282	+ 13.3%
Closed Sales	15	13	- 13.3%	163	152	- 6.7%
Median Sales Price*	\$555,000	\$552,000	- 0.5%	\$560,000	\$593,750	+ 6.0%
Average Sales Price*	\$577,367	\$581,038	+ 0.6%	\$572,331	\$617,004	+ 7.8%
Percent of Original List Price Received at Sale*	93.7%	98.5%	+ 5.1%	93.5%	96.5%	+ 3.1%
Median Days on Market Until Sale	16	38	+ 137.5%	44	28	- 36.4%
Inventory of Homes for Sale at Month End	70	83	+ 18.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

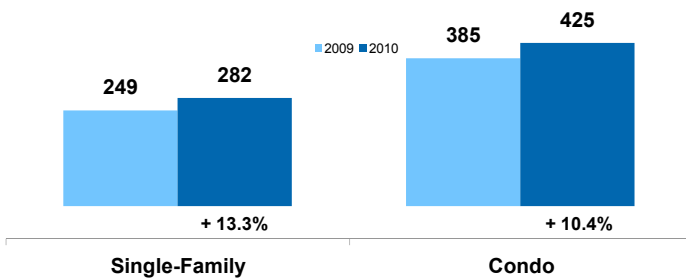
November

Year to Date

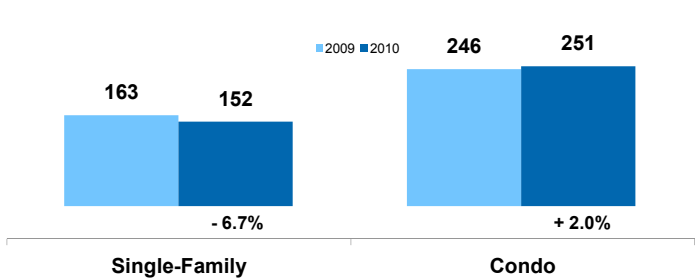
	2009	2010	Change	2009	2010	Change
New Listings	30	35	+ 16.7%	385	425	+ 10.4%
Closed Sales	34	17	- 50.0%	246	251	+ 2.0%
Median Sales Price*	\$252,500	\$328,000	+ 29.9%	\$270,000	\$275,000	+ 1.9%
Average Sales Price*	\$278,766	\$311,044	+ 11.6%	\$279,147	\$285,764	+ 2.4%
Percent of Original List Price Received at Sale*	97.5%	95.9%	- 1.6%	94.9%	95.9%	+ 1.1%
Median Days on Market Until Sale	11	24	+ 118.2%	41	26	- 36.6%
Inventory of Homes for Sale at Month End	90	116	+ 28.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

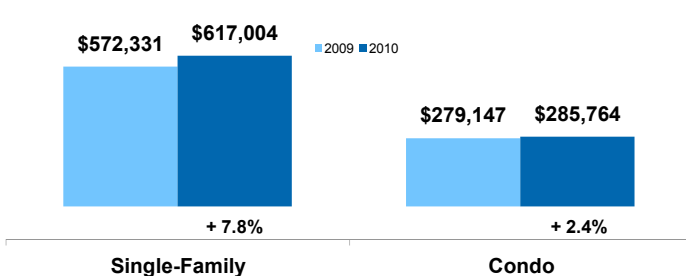
YTD New Listings



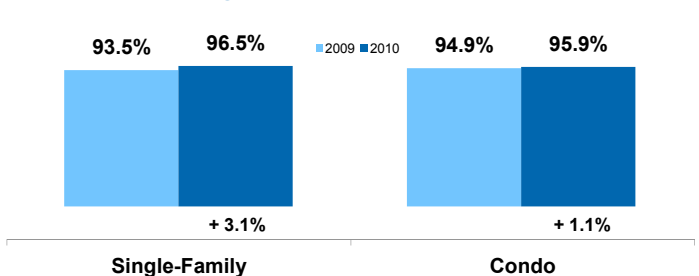
YTD Closed Sales



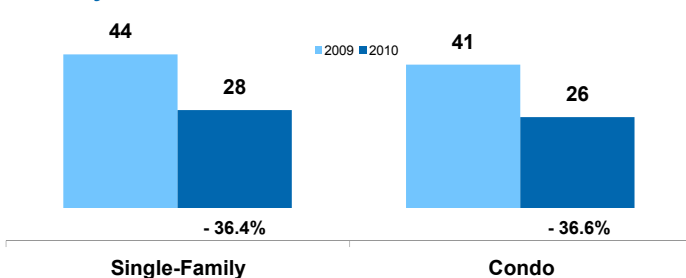
YTD Median Sales Price



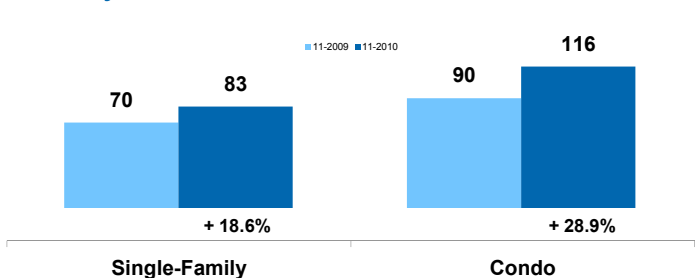
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Wahiawa (1-7-1 to 1-7-7)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	8	8	- 0.0%	95	126	+ 32.6%
Closed Sales	7	4	- 42.9%	41	58	+ 41.5%
Median Sales Price*	\$420,000	\$410,000	- 2.4%	\$391,000	\$390,000	- 0.3%
Average Sales Price*	\$408,571	\$417,500	+ 2.2%	\$414,546	\$398,224	- 3.9%
Percent of Original List Price Received at Sale*	90.6%	99.5%	+ 9.8%	92.6%	93.9%	+ 1.5%
Median Days on Market Until Sale	20	18	- 10.0%	59	32	- 45.8%
Inventory of Homes for Sale at Month End	33	34	+ 3.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

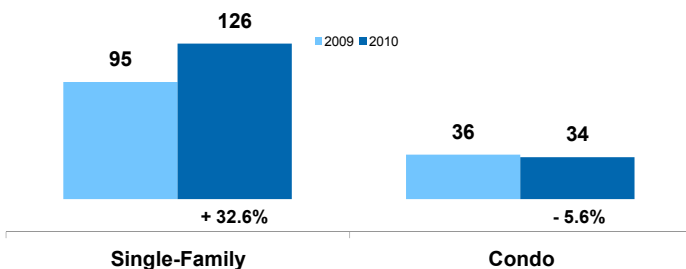
November

Year to Date

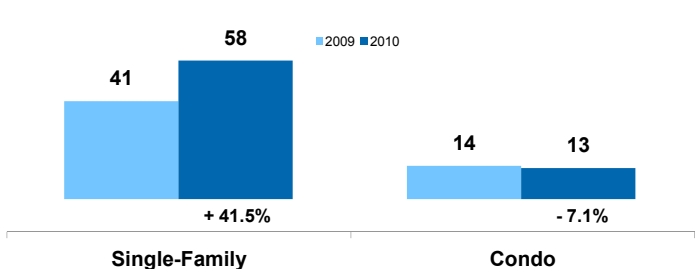
	2009	2010	Change	2009	2010	Change
New Listings	4	0	- 100.0%	36	34	- 5.6%
Closed Sales	3	1	- 66.7%	14	13	- 7.1%
Median Sales Price*	\$147,000	\$113,000	- 23.1%	\$140,000	\$120,000	- 14.3%
Average Sales Price*	\$152,667	\$113,000	- 26.0%	\$144,673	\$125,423	- 13.3%
Percent of Original List Price Received at Sale*	101.5%	94.2%	- 7.2%	92.0%	84.6%	- 8.0%
Median Days on Market Until Sale	9	15	+ 66.7%	40	44	+ 11.4%
Inventory of Homes for Sale at Month End	16	12	- 25.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

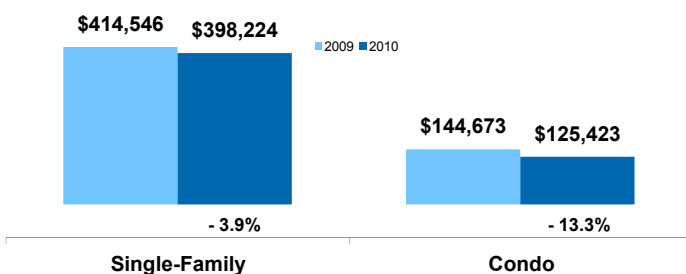
YTD New Listings



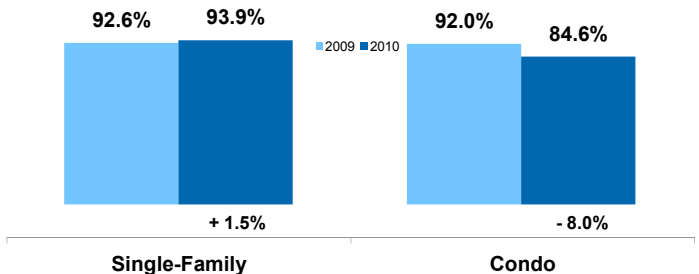
YTD Closed Sales



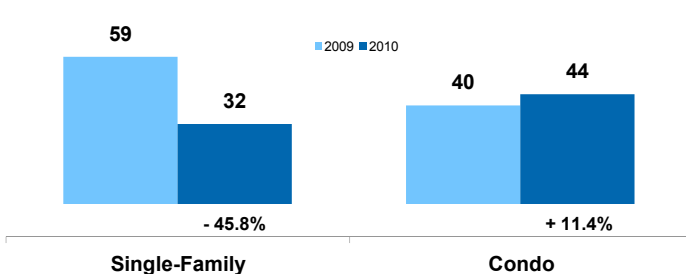
YTD Median Sales Price



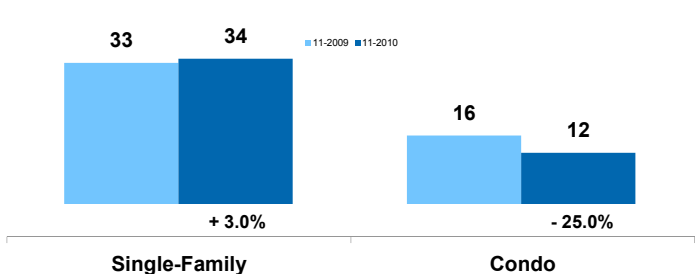
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Waialae-Kahala (1-3-5)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	9	18	+ 100.0%	174	197	+ 13.2%
Closed Sales	11	8	- 27.3%	88	102	+ 15.9%
Median Sales Price*	\$1,368,000	\$1,351,250	- 1.2%	\$1,242,500	\$1,340,000	+ 7.8%
Average Sales Price*	\$1,431,182	\$1,453,813	+ 1.6%	\$1,494,466	\$1,785,685	+ 19.5%
Percent of Original List Price Received at Sale*	87.5%	99.2%	+ 13.3%	89.4%	94.3%	+ 5.5%
Median Days on Market Until Sale	82	15	- 81.7%	49	28	- 42.9%
Inventory of Homes for Sale at Month End	58	58	- 0.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

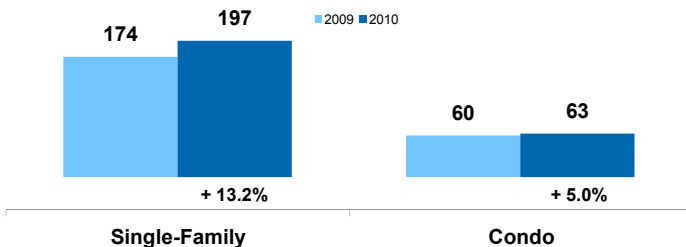
November

Year to Date

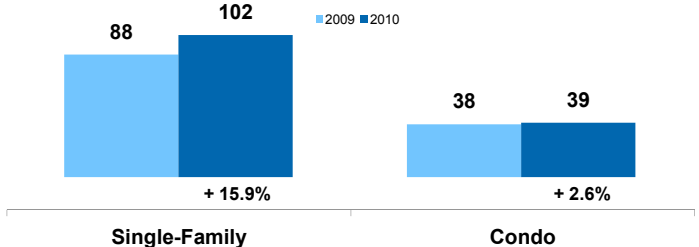
	2009	2010	Change	2009	2010	Change
New Listings	6	4	- 33.3%	60	63	+ 5.0%
Closed Sales	3	2	- 33.3%	38	39	+ 2.6%
Median Sales Price*	\$459,000	\$282,500	- 38.5%	\$426,000	\$445,000	+ 4.5%
Average Sales Price*	\$459,000	\$282,500	- 38.5%	\$393,599	\$419,379	+ 6.5%
Percent of Original List Price Received at Sale*	96.2%	98.0%	+ 1.9%	92.7%	94.2%	+ 1.6%
Median Days on Market Until Sale	15	28	+ 83.3%	22	25	+ 16.3%
Inventory of Homes for Sale at Month End	18	16	- 11.1%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

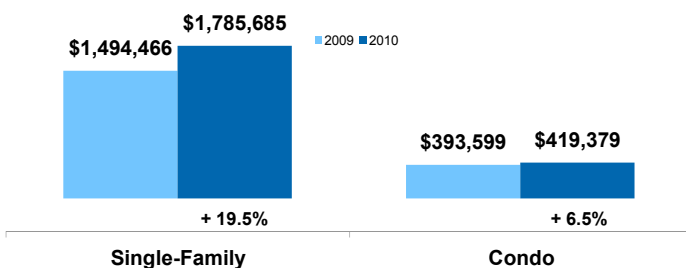
YTD New Listings



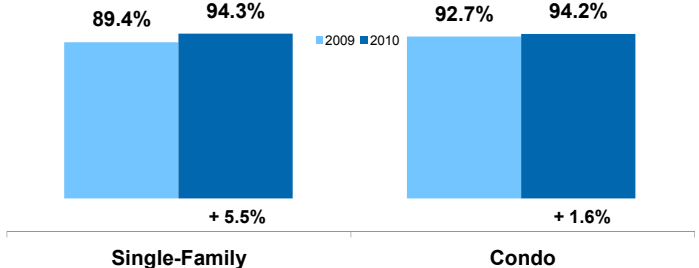
YTD Closed Sales



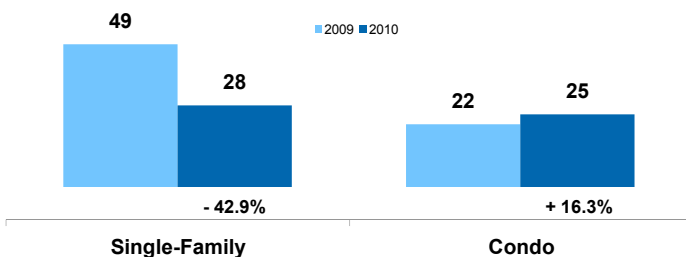
YTD Median Sales Price



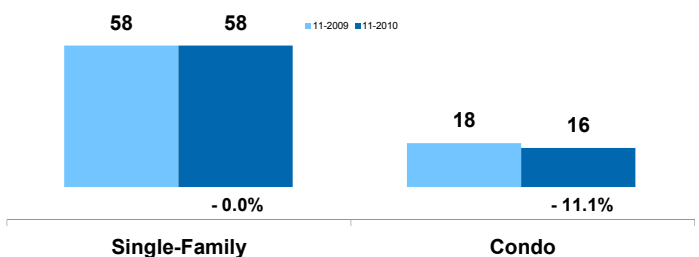
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Waikiki (1-2-6)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	0	1	NA	1	5	+ 400.0%
Closed Sales	0	0	NA	0	1	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	0.0%	NA
Median Days on Market Until Sale	0	0	NA	0	1	NA
Inventory of Homes for Sale at Month End	0	1	NA	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

November

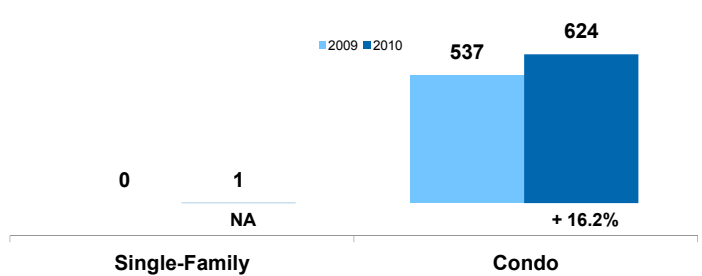
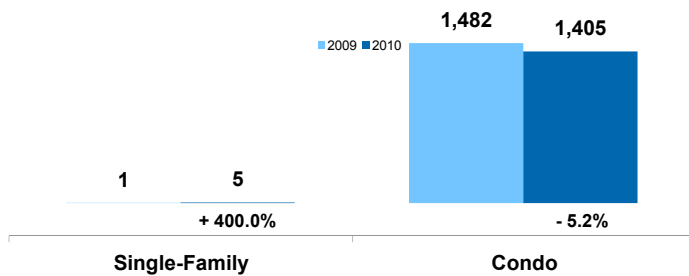
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	108	97	- 10.2%	1,482	1,405	- 5.2%
Closed Sales	60	56	- 6.7%	537	624	+ 16.2%
Median Sales Price*	\$275,000	\$320,000	+ 16.4%	\$280,000	\$286,500	+ 2.3%
Average Sales Price*	\$325,092	\$363,014	+ 11.7%	\$314,153	\$323,414	+ 2.9%
Percent of Original List Price Received at Sale*	90.8%	93.2%	+ 2.7%	89.2%	92.3%	+ 3.4%
Median Days on Market Until Sale	54	56	+ 4.7%	58	53	- 8.6%
Inventory of Homes for Sale at Month End	631	543	- 13.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

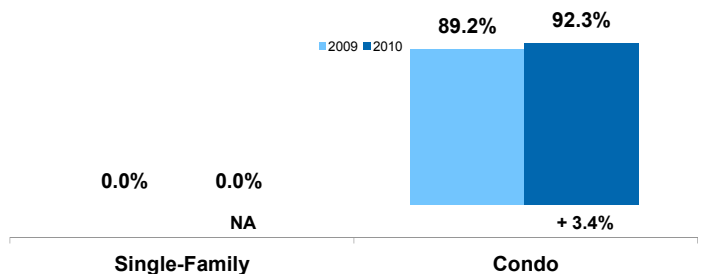
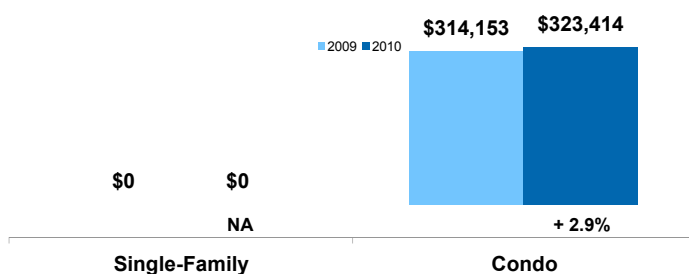
YTD New Listings

YTD Closed Sales



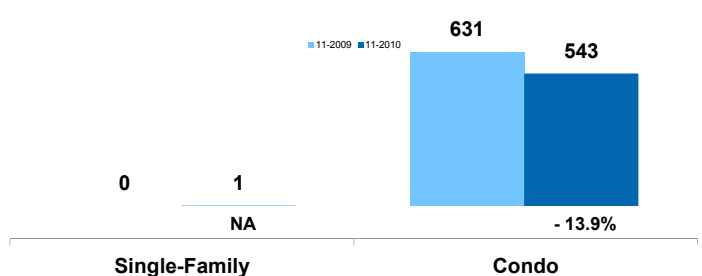
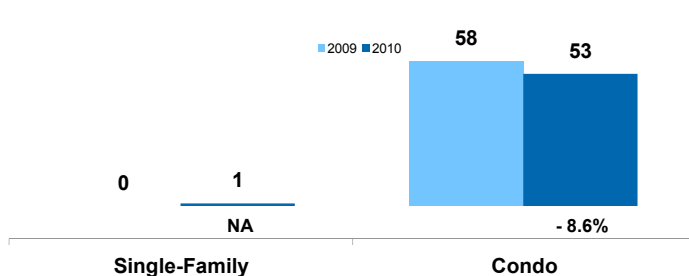
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Waipahu (1-9-4)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	31	24	- 22.6%	354	384	+ 8.5%
Closed Sales	30	27	- 10.0%	235	246	+ 4.7%
Median Sales Price*	\$540,000	\$510,000	- 5.6%	\$509,000	\$520,000	+ 2.2%
Average Sales Price*	\$515,380	\$534,774	+ 3.8%	\$513,577	\$523,710	+ 2.0%
Percent of Original List Price Received at Sale*	95.4%	98.0%	+ 2.6%	94.9%	96.0%	+ 1.1%
Median Days on Market Until Sale	38	18	- 52.6%	38	31	- 18.4%
Inventory of Homes for Sale at Month End	107	77	- 28.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

November

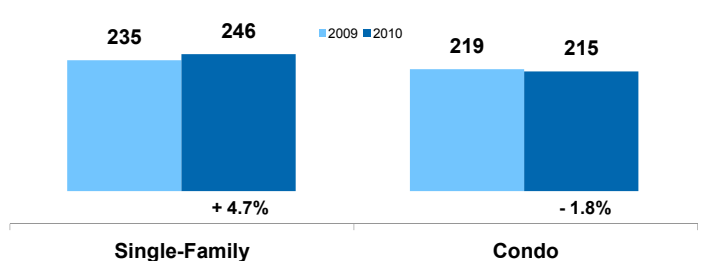
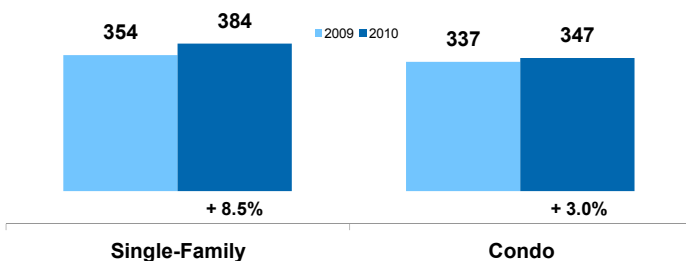
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	18	35	+ 94.4%	337	347	+ 3.0%
Closed Sales	23	17	- 26.1%	219	215	- 1.8%
Median Sales Price*	\$275,000	\$285,000	+ 3.6%	\$275,750	\$270,000	- 2.1%
Average Sales Price*	\$288,713	\$272,503	- 5.6%	\$281,040	\$276,198	- 1.7%
Percent of Original List Price Received at Sale*	95.6%	96.3%	+ 0.8%	95.2%	96.5%	+ 1.4%
Median Days on Market Until Sale	21	37	+ 76.2%	39	33	- 15.4%
Inventory of Homes for Sale at Month End	85	116	+ 36.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

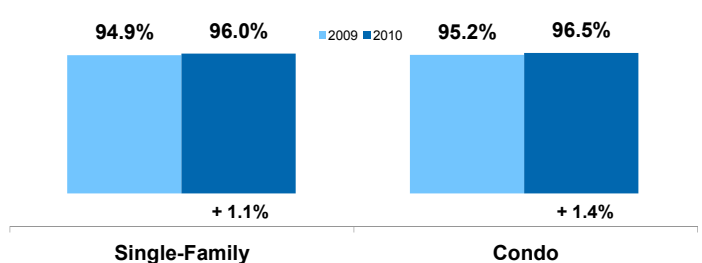
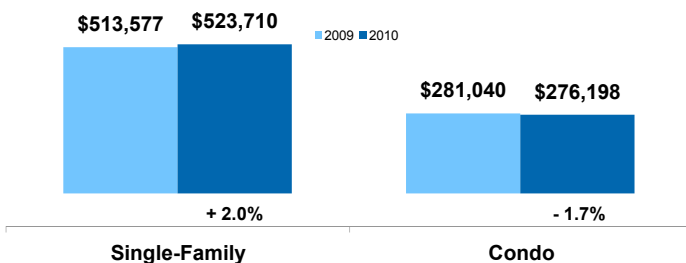
YTD New Listings

YTD Closed Sales



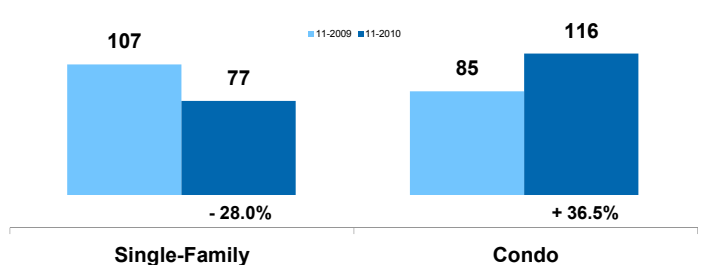
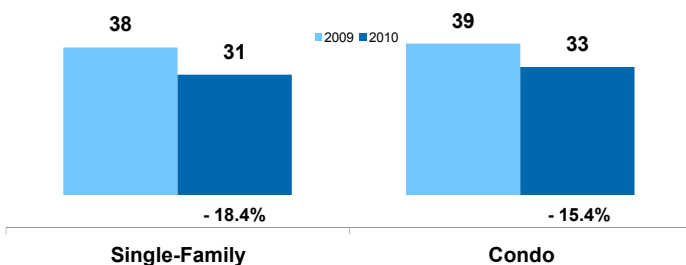
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Windward Coast (1-4-8 to 1-5-5)

Single Family

November

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	6	10	+ 66.7%	118	134	+ 13.6%
Closed Sales	2	1	- 50.0%	27	35	+ 29.6%
Median Sales Price*	\$629,500	\$569,000	- 9.6%	\$495,000	\$510,000	+ 3.0%
Average Sales Price*	\$629,500	\$569,000	- 9.6%	\$686,074	\$528,743	- 22.9%
Percent of Original List Price Received at Sale*	95.2%	95.0%	- 0.2%	85.4%	94.3%	+ 10.4%
Median Days on Market Until Sale	24	164	+ 583.3%	85	63	- 25.9%
Inventory of Homes for Sale at Month End	56	60	+ 7.1%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

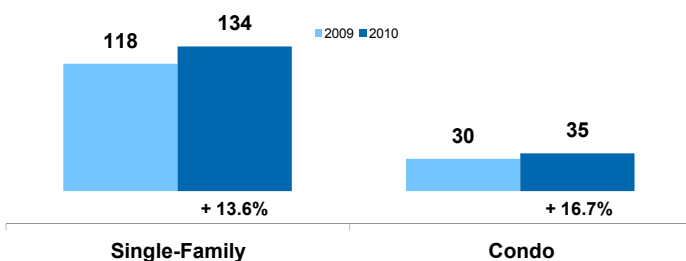
November

Year to Date

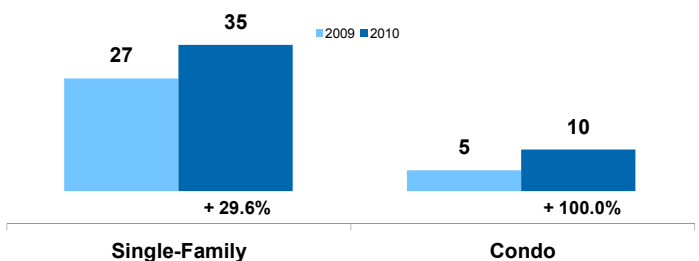
	2009	2010	Change	2009	2010	Change
New Listings	3	1	- 66.7%	30	35	+ 16.7%
Closed Sales	1	1	- 0.0%	5	10	+ 100.0%
Median Sales Price*	\$245,000	\$212,000	- 13.5%	\$238,000	\$216,000	- 9.2%
Average Sales Price*	\$245,000	\$212,000	- 13.5%	\$200,200	\$200,280	+ 0.0%
Percent of Original List Price Received at Sale*	81.9%	101.0%	+ 23.3%	79.5%	86.4%	+ 8.7%
Median Days on Market Until Sale	8	19	+ 137.5%	44	114	+ 159.1%
Inventory of Homes for Sale at Month End	19	16	- 15.8%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

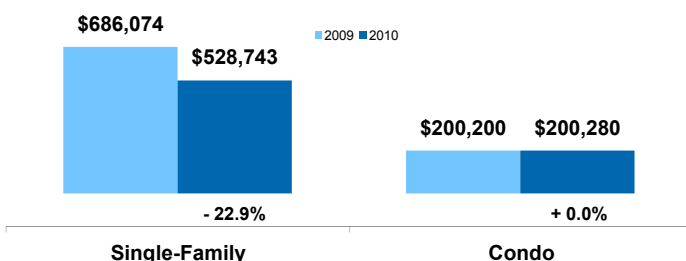
YTD New Listings



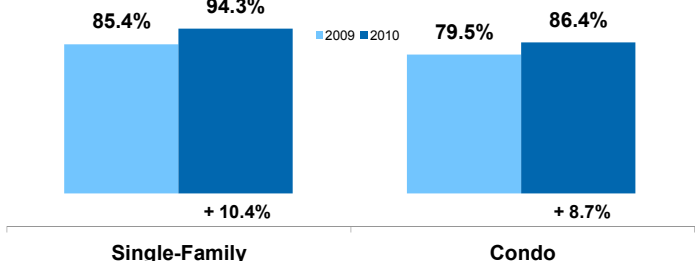
YTD Closed Sales



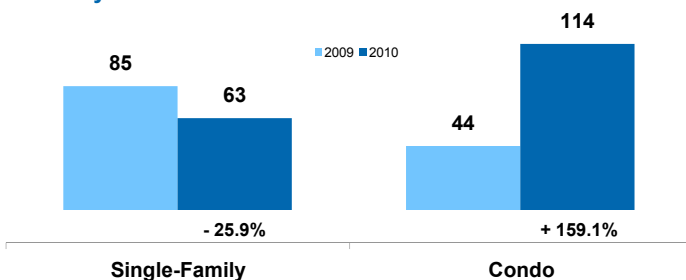
YTD Median Sales Price



YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End

